



European Commission

**FWC BENEFICIARIES 2013 - LOT 1 RURAL DEVELOPMENT
AND FOOD SECURITY**

EuropeAid/132633/C/SER/multi

Specific Contract 2014/339826 – Version 1

**European Neighbourhood Programme for
Agriculture and Rural Development in Georgia
(ENPARD Georgia) –**

Review Mission 2nd Tranche

Georgia

Disbursement Mémoire

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June 2014



This technical assistance is funded by
The European Union



Technical assistance implemented by
CARDNO Emerging Markets UK

KEY DATA

Name of Project:	Project Title
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Contracting Authority:	Delegation of the European Union to Georgia
Beneficiary:	Ministry of Agriculture, Georgia
Start/End Date:	18.05.2014 – 06.06.2014
Primary Location:	Tbilisi, Georgia

DISTRIBUTION LIST

ToR: 3 copies of the reports must be submitted to the Project Manager identified in the contract

Recipient	Copies	Format
EU Delegation Georgia	3	Hard copy with electronic copy also provided

ACKNOWLEDGEMENTS

The Mission wishes to acknowledge the full support of the staff of the Delegation of the European Union and the staff of the national stakeholder institutions engaged.

The responsible EU team would like to thank the EC for the support and guidance provided during the course of this short, but intense, project. In particular:

- The EU Delegation to Georgia, with especial thanks to Juan-Jose Echanove - Attache(Agriculture, Rural Development and Food Safety)
- The public and private institutions and civil society organizations, especially to the Ministry of Agriculture of Georgia with especial thanks to Ilia Kvitaishvili (Deputy Minister), who responded to this process with interest and participated with enthusiasm providing a valuable feedback to the assessments.

Last but not least the EU team would like to extend its sincere thanks for the assistance and close collaboration in the implementation of the project to:

- The FAO colleagues in the Ministry of Agriculture with special thanks to Lasha Dolidze, Rati Shavgulidze and Elene Nemsazde.

**Report Quality Controlled by
Framework Contractors' Project Director**



This report is financed by the European Union through the European Commission and is presented by the CARDNO EMERGING MARKETS (UK) LTD for the Ministry of Agriculture of Georgia and the European Commission. It does not necessarily reflect the opinion of the Ministry of Agriculture of Georgia or the European Commission

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LIST OF ABBREVIATIONS

ACDA	Agency for Development of Agricultural Cooperatives
COPAC	Committee for the Promotion and Advancement of Cooperatives
ENPARD	European Neighbourhood Programme for Agriculture and Rural Development
EUD	European Union Delegation
FAO	Food and Agricultural Organisation
ICA	International Co-operative Alliance
ICS	Information and Consultation Service
IMF	International Monetary Fund
MoA	Ministry of Agriculture
PEFA	Public Expenditure and Financial Analysis
PFM	Public Financial Management
PMO	Producer Managed Organisation
SEAS	Strengthening Extension and Advisory Services
TOT	Training of Trainers
UNDP	United Nations Development Programme
USAID	United States Agency for International Development

1 Summary

The team of two experts undertook the mission over the two weeks of May 18-30, 2014 in Tbilisi and in the field, as well as two allowed days for the preparation of the Disbursement Mémoire at home. An initial briefing was held with the Task Manager, Jose Echanove, at the EU Delegation in Tbilisi on May 18. Office space was kindly provided to the team at the FAO ENPARD Office in the Ministry of Agriculture. The FAO team led by Lasha Dolidze provided well-organised and extensive files which helped the efficiency of the review mission. In the first week, the team met with key staff in the EU Delegation, Ministry and the NGO Consortia responsible for the Small Farmer Component. In the second week, the team met with the Agricultural Cooperatives Development Agency (ACDA) and made a field trip to visit ICSs, cooperatives and United Nations Development Programme (UNDP). Since the Task Manager was himself in the field for much of the second week, it was agreed to hold to debriefing by skype after the mission in country was completed.

1.1 ENPARD Context

ENPARD Budget Support is a €18mn component of the overall €40mn ENPARD Programme. The indicators are aligned with some but not all of the Strategic Objectives of the Agricultural Strategy.

The Budget Support is assessed in 2013, 2014 and 2015 for continued eligibility (fixed tranche) and performance (variable tranche). This Disbursement Memoire considers the 2nd tranches (total of €1mn fixed and €5mn variable) in 2014.

1.2 Review of General Conditions

The team finds the General Conditions to be fully met. That is to say the following Budget Support eligibility criteria are met according to the 2006 and 2012 Budget Support Guidelines:

- Macroeconomic stability
- Public Financial Management (PFM) transparency
- Coherence of Sector Strategy

Recent analysis of the macro and PFM situations provide solid evidence of the progress which has been made and the solid foundations for Budget Support. The relationship with the IMF is solid, with ongoing finance being provided by the IMF, while the recent PEFA analysis highlights the advances being made in transparency in the implementation of the budget cycle.

In addition, the team sought to understand if it could detect satisfactory implementation of the Action Plan relating to the Agricultural Strategy. Indeed, the team was able to find evidence of elements of the Plan completed or in progress. Finally, the Ministry of Agriculture Steering Committee minutes show the dedicated efforts which have been made towards the implementation of the Strategy.

1.3 Review of Specific Conditions

Review of Specific Conditions

ENPARD GEORGIA – BUDGET SUPPORT COMPONENT (CRIS 317 280)		
Follow-up of the special conditions for the second tranche payment (EUR 5M), foreseen for 2/Q 2014		
Green color: Indicator already available/condition fulfilled		Orange: indicator pending
CONDITION	INDICATOR	STATUS/COMMENTS – as of 1/Oct 2013
(1) Strengthened farmers' co-operation		
(1.1) Legislation to promote a business-oriented small farmers group, which is approximated with International and European criteria and standards and that removes disincentives and establish incentives is adopted	Legislation adopted by the Parliament	<p>Law on Agriculture Co-operatives was adopted by the Parliament of Georgia on July 13 2013.</p> <p>The Ministerial Order # 2-206 on creation and adoption of the charter of Legal Entity Under the Public Law “Agency for Development of Agriculture Co-operatives” was adopted on September 20 2013.</p> <p>Decree #254 on Rules on Obtaining and Termination of Agricultural Cooperative Status was issued by Prime Minister on October 2 2013.</p> <p>Charter of Agricultural Cooperatives was developed by the LEPL–Agricultural Cooperatives Development Agency</p>
	<u>External Review Mission</u>	The report on “Review of Legislation Regarding Agriculture Co-operatives and the Level of Awareness of Small Farmers of Business Oriented Co-operation” was issued on May 2014 indicates that the legislation complies with relevant standards.
(1.2) 30% increase in the percentage of small farmers in targeted areas who are aware about business-oriented co-operation	Awareness Rising Plan (APR) by MoA to promote the concept of business-oriented small farmers' co-operation	<p>The signed letter by the Deputy Minister of Agriculture and the Head of ACDA on Co-operative Awareness Raising Plan was issued on April 14 2014.</p> <p>Deputy Ministerial Assignment to ACDA on using Information Consultation Centers to support ACDA was issued on January 29 2014.</p>
	Baseline and evaluation surveys	The report on “Assessment and Evaluation Small Farmers Who Are Aware About Business Oriented Co-operation” was issued on May 2014. It indicates a level of increase in awareness well in excess of 30% across the country.
(2) Capacity building for small farmers		
(2.1) At least 30 district-level MoA centers to provide consultation and advise to small farmers, are officially established and staffed	MoA decree establishing the centers	The MoA Decree #2-63 on Charter of Information Consultancy Centers was issued on February 28 2013.
	Lists of the staff working in the centers	More than 250 staff are employed in Information Consulting Centers. List of the staff with relevant contact details is included.
	<u>External Review Mission</u>	Report on “Review Assessment of the Information and Consultation Centers of the Ministry of Agriculture of Georgia” was issued on April 2014. Far more than 30 ICSs have been established.

(3) Capacity building of the institutions involved in agriculture		
(3.1) Policy Unit established in the MoA, individual responsibilities in the Unit defined and staff recruited and working according to the unit's mandate	MoA decree establishing the Policy Unit	The Order of the Minister of Agriculture #2-141 on Charter of the Policy and Analytical Department was issued on June 12 2013. The Order of the Minister of Agriculture #2-43 on Establishment of Policy Group was issued on February 6 2014.
(3.2) "Human resources appraisal, training and development program" approved and funds for its implementation allocated	MoA decree approving the human resources appraisal, training and development program"	The Order of the Minister of Agriculture #2-7 on Conduction of Certification and Competition Process in MoA Central and Regional Offices was issued on January 14 2013.

The Table reveals that there are no "Orange" boxes – all of the critical elements are met for the variable tranches, so we do not need to discuss partial completion for any of the three variable conditions. They are fulfilled 100%. This was partially expected – deeper progress will be expected for the 3rd tranche, though we note too that some of the 3rd tranche conditions have already been met. For example, the requirement of 50 coops having been formed has already been surpassed. ACDA reports new registrants daily and at the time of writing the number is approximately 70. (It stood at 67 on May 30th 2014.)

2 ENPARD Context

In February 2012, the Government of Georgia finalized its Agriculture Sector Strategy (2012/2020), and produced by the Ministry of Agriculture (MoA) in consultation with line agencies, donors and other stakeholders and reviewed by the Prime Minister Office. Subsequently, this strategy was updated by the MoA in December 2012. An action plan was also prepared covering the period 2013 - 2017 and presenting seven key strategy objectives.

The overall vision of the Agriculture Development Strategy of Georgia is to “create an environment that will increase agricultural competitiveness, promote stable growth of agricultural production, ensure food safety and eliminate rural poverty through the sustainable development of agriculture and rural areas”¹.

The European Neighbourhood Programme for Agriculture and Rural Development in Georgia (ENPARD Georgia) aims to support the implementation of the above mentioned sector strategy. As an overall objective, it aims at increasing food production in Georgia and reduction of rural poverty. A Sector Policy Support Programme (SPSP) provides €40 million general budget support (centralised management €18M and Project mode centralised /joint management € 22M Financing Agreement N° ENPI/2012/23280) and to be disbursed over a period of 60 months. The specific objective of the SPSP is to improve the agriculture sector in Georgia by supporting the implementation of the Agriculture Sector Strategy and strengthening small farmers' organizations. A major component of the SPSP is:

1. Strengthened co-operation amongst small farmers in order to increase production and reach economies of scale, by establishing business-oriented co-operation forms and in particular by the end of March 2014:
 - 1.1 Adoption of legislation to promote business-orientated small farmers groups, which is approximated with international and European Criteria and standards and that removes disincentives and establishes incentives;
 - 1.2 A 30% increase in the percentage of small farmers in the targeted areas who are aware of business orientated cooperation;

Two other components complete the SPSP:

2. Capacity building for small farmers and through strengthening of training and advisory capacities of District level MOA centres, training of cooperative managers, State budgetary provision for the ACDA and a Government financed programme to support agricultural cooperation;
3. Capacity building of the institutions involved in agriculture and through establishing a Policy Unit in the MoA, strengthening of human resources, improved statistical data collection and analysis, development of information/extension packages.

Instalments of the budget support are payable to the Georgian State Treasury, subject to fulfilment of General and Specific Conditions agreed in the Policy Reform Matrix and including variable tranches subject to progress on the 3 defined areas above.

This EU External Review mission in May/June 2014 will verify compliance with relevant Policy Reform Matrix conditions prior to the release of the 2nd tranche.

¹ Strategy for Agricultural Development in Georgia, Ministry of Agriculture of Georgia, December 2012

The Small Farmers Co-operation component, also aims to support to the establishment of business-oriented small farmers' groups via grant contracts. Support is to be provided through 4 Non State Actors (NSAs) as well as UNDP in Adjara Autonomous Region and selected by a competitive procedure each grantee taking responsibility for supporting the establishment of a certain number of business-oriented farmers' groups in certain region(s)/districts and/or themes. The lead bodies for the 4 NSAs are Mercy Corps, Oxfam, People in Need and CARE.

3 ENPARD General Conditions

The release of the fixed tranches under the ENPARD Programme requires compliance with Conditions related to:

- Satisfactory progress maintaining stability-oriented macroeconomic policy as evidenced inter alia by continued implementation of a macroeconomic programme supported by the IMF.
- Satisfactory progress in the implementation of its programme to improve and reform public financial management, as evidenced inter alia by PEFA assessments or other dedicated reviews carried out by the EC, the WB or IMF.
- Satisfactory progress in the implementation of the partner country sector policy and strategy as evidenced inter alia by:
 - “Satisfactory implementation” (for the 2nd tranche) of the Agriculture Sector Action Plan, which shall be aligned with the adopted Sector Strategy and include specific objectives and results, measurable indicators and budget plans for the different activities
 - The meetings, at least three times a year (for the 2nd tranche) of the ENPARD Steering Committee, composed by the EU Delegation and the MoA, and the ENPARD Stakeholders Committee, composed by all the entities relevant in the ENPARD-GEORGIA implementation (e.g. MoA, EU Delegation, FAO, Adjaran MoA, UNDP grantees of the small farmers' co-operation component)

3.1 Stable Macroeconomic policy

As the condition states, the country needs to have maintained policies which contribute towards a stable macro-economy. As far as Budget Support is concerned, a common proxy which is used is a relationship with the IMF in the form of Article IV report. The IMF noted the progress that Georgia has made in its last Article IV report.

A 24-month Stand-By Arrangement (SBA) and a 24-month arrangement under the (concessional) Stand-By Credit Facility (SCF) were approved by the IMF's Executive Board on April 11, 2012. Under the program, Georgia has access to IMF credits of up to SDR 250 million (250 percent of quota, or about US\$386 million), evenly divided between the two arrangements. The authorities are treating the program as precautionary, and accordingly did not request the disbursement of the SDR 25 million made available at the time of the program approval. Performance under the program is monitored through semi-annual reviews.

The IMF's latest assessment dated at 26.08.2013² confirms that *"Georgia's economic performance has continued to be strong, despite a recent slowdown...however, in the short term, more expansionary fiscal and monetary policies are needed to support recovery Greater clarity and improved communication of economic policies can reduce business*

²<http://www.imf.org/external/pubs/ft/scr/2013/cr13264.pdf>

uncertainty...greater cooperation between the government and the central bank is also essential for recovery."

We are fortunate that in January 2014 the EU Delegation conducted its own macro analysis. This report confirms the view that the GoG's medium term macro priorities of the government are directed towards maintaining stability, namely:

- Stabilization of economy by achieving sustainable growth
- Keeping low level of inflation
- Decreasing unemployment
- Improving investment climate

The IMF does have certain concerns as it voiced in the Article IV statement in July 2013³. This is reproduced in the Annex 1.

These are primarily:

- Overly tight fiscal policy, esp delays in current spending combined with good progress on tax revenue collection
- Overly tight credit due to monetary policy transmission choking demand for capital
- High current account trade deficit and growing external debt

Accordingly, the IMF have made their recommendations to the GoG, to which we believe the GoG is receptive.

The team believes that the macro condition for ENPARD 2nd tranche is fulfilled.

3.2 Satisfactory Progress on PFM

In order to establish continued eligibility for ENPARD Budget Support, the team look for "satisfactory progress in the implementation of its programme to improve and reform public financial management, as evidenced inter alia by PEFA assessments or other dedicated reviews carried out by the EC, the WB or IMF."

Again, we are fortunate that the EU Delegation carried out a recent assessment in January 2014 on the status of PFM in Georgia. The results of the 2012 assessment show significant progress compared to the first assessment in 2008. The 2008 results were generally satisfactory but the 2012 results show very significant progress. These results which are reproduced in Annex 2.

The PEFA report in 2012 was self-assessed. It is important of course that the basis and quality of the two reports are equal. The PEFA methodology of the two reports is the same but the recent introduction of "self-assessment" might affect the direct comparability. The 2008 PEFA report was prepared by external experts. However, both have been subject to the review of the PEFA Secretariat which should ideally have raised the two reports to the same standard of evidence. Having considered the detailed analysis prepared, there has been substantive progress in several areas of the budget cycle, much of which has been the result of a strong partnership between the EU Delegation in Tbilisi and the Government of Georgia.

There are many "A" scores in 2012 which might suggest that little or no progress could be made in respect of PFM in those areas. This is unlikely to be the case. Nevertheless, the PFM progress report indicates tangible improvement:

³<http://www.imf.org/external/np/sec/pr/2013/pr13273.htm>

Key quantitative progress in addressing PFM weaknesses for 2013/2014

- Introduction of programme budgeting at State, as well as at autonomous and local government levels
- Introduction of risk based tax audit system
- Improving the law on Internal Audit and development of key methodological documents in this area
- Development of Financial and Performance Audit manuals by the State Audit Office and conducting audits according to international standards and carrying out of audits consistent with international standards
- Conducting a PEFA self-assessment by the Ministry of Finance
- Enhancements and ongoing improvements to the government electronic procurement system (recognised internationally during 2012 for its transparency, responsiveness and anti-corruption characteristics) to further improve its integrity and efficiency
- Piloting of modified cash based IPSAS for selected public spending agencies and preparation of statements by mid-2013 and planning for full compliance with all IPSAS standards by 2020
- The Ministry of Finance initiated a review of the Tax Appeals process with a view to improving the efficiency, effectiveness and integrity of the tax appeal process and establishing a 'Board of Appeals' mechanism
- The Ministry of Finance (Department of Fiscal Forecasting) has directed efforts to building over a phased time frame, a quarterly dynamic model of the Georgian Economy, consistent with international practice

Of the negative developments found:

Negative developments

- The functioning of the Agency for Monitoring Political Party Financing under the State Audit Office with a highly political mandate and significantly resource consuming task

Overall direction of change (including processes, plans and commitments)

On the basis of the analysis of the PFM progress in Georgia during 2013 and the first quarter of 2014, as well as positive developments during 2009-2012 it can be concluded that the main actions of the government are directed to address the least developed areas of Public Finance Management in Georgia and developing further those areas where progress has been achieved to date, such as budgeting, treasury, procurement and internal/external control and audit. Therefore the direction of change points towards well targeted actions in line with overall commitments under the existing strategy and action plan.

The team believes that the PFM condition for ENPARD 2nd tranche is fulfilled.

3.3 Satisfactory Progress on Implementation of Sector Policy

This condition requires:

Satisfactory progress in the implementation of the partner country sector policy and strategy as evidenced inter alia by:

- "Satisfactory implementation" (for the 2nd tranche) of the Agriculture Sector Action Plan, which shall be aligned with the adopted Sector Strategy and include specific objectives and results, measurable indicators and budget plans for the different activities

- The meetings, at least three times a year (for the 2nd tranche) of the ENPARD Steering Committee, composed by the EU Delegation and the MoA, and the ENPARD Stakeholders Committee, composed by all the entities relevant in the ENPARD-GEORGIA implementation (e.g. MoA, EU Delegation, FAO, Adjaran MoA, UNDP grantees of the small farmers' co-operation component)

The Strategy of Agriculture Development of Georgia was adopted by the Government Decree #566 on March 28, 2012. Its main policy directions are:

1. Ensure equitable increases in rural incomes to enable sustainable livelihoods and food security for all income groups;
2. Maintain the safety of food supplies to protect the public and to improve access to domestic and international markets;
3. Increase the competitiveness of agricultural production;
4. Promote environmental sustainability to protect natural resources for the future

The Georgian Agriculture Development Action Plan was approved by the Order of the Minister of Agriculture on March 29, 2013. Main Objectives of the Action Plan are:

1. Enhance the Competitiveness of Farmer and Rural Entrepreneurs/Organizations;
2. Value Chain Development;
3. Institutional Development and Training;
4. Development of Regional and Agricultural Infrastructure;
5. Monitoring of food security;
6. Food Safety
7. Environment and Biodiversity

We then consider if satisfactory progress is being made. We would not expect at this stage in 2014 for all elements to have been completed – but what we do find is a healthy level of progress against the Action Plan.

Objective 1. Enhance the Competitiveness of Farmer and Rural Entrepreneurs /Organizations	Done	In Progress
1.1 Develop the agricultural land market		X
1.2 Create farm registry		X
1.3 Develop specific tools to strengthen the agricultural credit and leasing system	X	X
1.4 Develop an agriculture insurance market		X
1.5 Develop tools to increase international awareness of agricultural investment opportunities	X	
1.6 Support the development of farmer cooperatives/associations	X	
1.7 Privatize and/or reorganize State enterprises		X
Strategy Objective 2: Value Chain Development		
2.1 Define and support agricultural development and investment strategies for regions		X
2.2 Support the further development of geographical indication schemes and Georgian brands	X	X
2.3 Support the seed certification process	X	X
2.4 Support the development of seed and seedling production	X	X
2.5 Strengthen the agribusiness post-harvest handling and distribution (storage, packing, grading etc.) and processing sectors	X	X
2.6 Improve access to input supply services	X	X
2.7 Implement a national agri-food promotions and marketing programme	X	X
2.8 Support an effective market information collection, processing and dissemination among the different stakeholders actively engaged in the agriculture sector	X	X
2.9 Improve access to agriculture machinery	X	X

Strategy Objective 3: Institutional Development and Training		
3.1 Prepare, implement and monitor a National Programme for Georgian Agriculture 2014-2017 that includes sectorial priorities and activities	X	
3.2 Improve the MoA organisational structure, procedures and operation	X	
3.3 Strengthen the human resource management and training system of the Ministry of Agriculture	X	
3.4 Improve farmer knowledge and information and the delivery of effective extension service support	X	X
3.5 Improve the quality of vocational training (VET) and university education within the agriculture sector		X
3.6 Improve IT system and databases in the Ministry	X	X
3.7 Improve the analytical capacity and database management of the relevant Department of the MoA in cooperation with the GeoSTAT	X	X
3.8 Strengthen coordination between the MoA and the donor community and other stakeholders	X	
Strategy Objective 4: Development of Regional and Agricultural Infrastructure		
4.1 Improve agriculture water management		X
4.2 Establish well organized agri-wholesale, retail and farmer markets		X
4.3 Development of measures to encourage non-farm rural enterprise development		X
Strategy Objective 5: Food Security		
5.1 Monitoring of food security	X	X
5.2 Assistance to small scale agriculture development	X	X
Strategy objective 6: Food Safety		
6.1 Implement the approved food safety and phytosanitary system that will be consistent with EU legislation and with consideration of the specific characteristics of the Georgian agricultural market		X
6.2 Strengthen laboratorial capacities and validate methodological approaches to the current food safety, animal health and phytosanitary system	X	X
6.3 Increase public awareness on food safety and facilitate the implementation of the food safety standards amongst primary producers and food processors		X
6.4 Review and develop border control veterinary and phytosanitary inspection points for agriculture import/export monitoring		X
6.5 Development of the veterinary sector	X	X
Strategy Objective 7: Environment and Biodiversity		
7.1 Maintain good agricultural practices, biodiversity and environmental sustainability programmes		X
7.2 Gene bank development/management for conservation of agro-diversity and endemic species		X

We have corroborated this information with the MoA in order to have a fair picture of progress.

There is significant progress in implementation of certain Strategic objectives, but still there is a lot to be done. In order to improve monitoring over Activity Plan implementation Minister of Agriculture created Policy group based on Order #2-43 on 06.03.2014.

The ENPARD Steering Committee was established according to Order of Minister of Agriculture # 2-90 on March 29, 2013. Steering Committee Meetings were held on 13.03.2013, 07.11.2013 and 04.03.2014. Agendas and minutes of the meetings were presented to Review Mission.

The ENPARD Stakeholder Committee was established according to Order of Minister of Agriculture # 2-89 on March 29, 2013. Stakeholder Committee meetings were held on 28.11.2013, 19.12.2013 and 24.01.2014. Agendas and minutes of the meetings were presented to Review Mission.

The team believes that the sector policy conditions for ENPARD 2nd tranche are fulfilled.

Overall, then, the three general conditions for ENPARD 2nd tranche are fulfilled meaning:

- the GoG Treasury qualifies for the €1mn fixed tranche (in full)
- the Variable Tranche conditions can be assessed

4 ENPARD Specific Conditions

The specific conditions are related to 3 different priority policy areas:

1. Strengthened co-operation amongst small farmers
2. Capacity building for small farmers
3. Capacity building of the institutions involved in agriculture

These areas have been chosen carefully on the basis of various criteria, such as:

- Being declared as priority by the Georgian Government, the EU and/or the ENP Action Plan,
- Contribution to poverty alleviation (thus, the strong focus of the programme on small farmers)
- Added value of the EU (I.e. farmers' co-operation is the main form for small farmers to gain economies of scale in EU agriculture: the immense majority of European farmers are part of farmers' cooperatives and other types of farming organizations)
- Background of the EU support to the sector (I.e. the EU has been providing substantial support, via NGOs, to the establishment of farmers' organizations, on pilot basis, in certain districts of Georgia; the EU is leading the policy dialogue on the topic of farming co-operatives in Georgia and is currently providing TA for the preparation of farmers co-operation legislation)
- No significant presence of other donors, to avoid overlaps.
- Synergies with other programmes/actions by the EU (I/e. CIB support programme with the NFA; EBRD NIF Facility, etc) and/or by other donors (I.e. USAID initiatives on agriculture value-chains)

Considering each indicator in more detail:

4.1 (1) Strengthened co-operation amongst small farmers

4.1.1 (1.1) Legislation to promote business-oriented small farmers group, which is approximated with European criteria and standards and that removes disincentives and establish incentives is adopted

In July 2013, a new law on Agricultural Cooperatives was adopted and identifies, differentiates and lists possible activities for their engagement. It governs the legal relations related to functioning of agricultural cooperatives, government support, monitoring of their activity, acquisition and termination of status of an agricultural cooperative. Cooperatives still need to register under the law of entrepreneurship⁴ as commercial entities but the new law

⁴Business registration (of any type) in Georgia is relatively simple and quick (<http://www.doingbusiness.org/data/exploreeconomies/georgia#starting-a-business>).

enables groups of farmers that meet specified criteria to apply for various exemptions from tax and to be able to access other specific support measures authorised by the Government.

The Law on Agricultural Cooperatives is orientated on the development and promotion of business-oriented small farmers groups - agricultural cooperatives. The law is consistent with the various International and European guidelines, criteria and standards regarding the principles of cooperation⁵. The law seeks to remove disincentives and establish incentives, and to provide a filter mechanism whereby only bone fide agricultural cooperatives will be recognised, listed, and be eligible for the privileges accorded under state programmes⁶. The law and associated regulations will likely be subject to modification as the process of cooperative development matures. The main elements of the legislative bundle are:

- The Law on Entrepreneurship, whereby all entities must be registered, including cooperatives;
- The Law on Agricultural Cooperation, which establishes amongst other provisions;
 - The body, Agricultural Cooperatives Development Agency;
 - Rules on Obtaining and Termination of Agricultural Cooperative Status, Decree N254 2013, 02.11.2013;
 - The registration process for agricultural cooperatives through enhanced interagency cooperation;
 - The register of approved agricultural cooperatives, and their activities, to be listed on the ACDA website⁷.

In July 2013 Ministry of Agriculture established the basis for the creation of the Agricultural Cooperatives Development Agency (ACDA) and which became operational on 1st October 2013 and now has an equipped office and 28 staff and 4 contracted staff of which 12 are primarily involved in administration.

It is also clear that ACDA is well on track on expected performance - by 30 May, 2014 the ACDA has registered 67 and the figure is growing daily.

The Strategy for Agriculture states, “encouragement will be given to any scheme that will promote improved information exchange between groups of farmers, buyers and policy makers. Special incentive tools, including matching grant contributions and possibilities for tax exemptions, will be developed, promoted, implemented and monitored and particularly for, encouraging commercial and sustainable group development”.

The function of the institution is to award status to cooperatives and monitoring compliance to the Law of Cooperatives, as well as promotion activities. ACDA have subsequently been very active in defining the role of cooperatives and defining criteria and widely promoting the concept and approach to their development. ACDA have also prepared and distributed a model statute for the development of cooperatives. They have begun to register cooperatives that conform to the defining criteria.

On March 21st, 2014, The National Agency of Public Registry (NAPR), the Agency for Development of Agricultural Cooperatives (ACDA) and the Notary Chamber signed a memorandum that further streamlined the registration process for agricultural cooperatives through enhanced interagency cooperation. A “single window” principle was introduced, whereby the NAPR authorizes notaries to receive applications for agricultural-cooperative status. The ACDA is responsible for assigning agricultural-cooperative status. The NAPR is responsible for the registration of agricultural cooperatives as legal entities.

⁵<http://ica.coop/en/whats-co-op/co-operative-identity-values-principles>

⁶The Law on Agricultural Cooperatives; Decree N254 2013 of 2nd October 2013, Tbilisi Rules on Obtaining and Termination of Agricultural Cooperative Status

⁷<http://www.acda.ge/?menuid=4&lang=1>

The question of being aligned with European and international legislation is a little complicated: Currently there is no European co-operative legislation. Cooperation exists in different forms in different countries. Spain and Germany have a general co-operative law that regulates all types of co-operatives. Other countries have specific co-operative chapters as part of the civil, commercial (Belgium), or rural code (France). Britain has made a special provision under company law while Denmark has not passed any special legislation at all on co-operatives. At the other extreme, Italy and Spain include specific provisions on cooperatives in the national Constitution. Several countries (such as Belgium and France) have established a National Council on Co-operation (or similar Organization) as an advisory agency to the Government.

International principles and guidelines for cooperation are stated by the International Co-operative Alliance (ICA), <http://ica.coop/en/whats-co-op/co-operative-identity-values-principles> a non-governmental co-operative federation or, more precisely, a co-operative union representing co-operatives and the co-operative movement worldwide. It was founded in 1895 to unite, represent and serve co-operatives worldwide. The Alliance maintains the internationally recognized definition of a co-operative in the Statement on the Co-operative Identity. The ICA represents 272 co-operative federations and organizations in 94 countries (January 2014).

ICA does not specifically focus on agriculture per se but aims to provide a global voice and forum for knowledge, expertise and coordinated action for and about co-operatives. The members of the Alliance are international and national co-operative organizations from all sectors of the economy, including agriculture, banking, consumer, fisheries, health, housing, insurance, and workers.

The UN through ILO have also been involved in trying to establish global principles and guidelines for development of cooperative legislation⁸ (published jointly by the ILO and the Committee for the Promotion and Advancement of Cooperatives – COPAC) in 2012 and for creating a supportive environment for the development of cooperatives 2001 and the 2002 ILO Recommendation No.193 on the promotion of cooperatives. http://www.ilo.org/empent/Publications/WCMS_195533/lang--en/index.htm

Part of the Common Agriculture Policy Pillar 1⁹ support is provided to “Producer Marketing Organisations (PMOs)¹⁰” on a co-financing basis and through this support producer organisations are able to access grant finance for developing competitive marketing structures, adding value, for improving standards or for specific regional branding such as geographical indication schemes.

The EU under COUNCIL REGULATION (EC) No 952/97 of 20 May 1997 on producer groups and associations¹¹ defines the basis on which PMOs (particular terminology as opposed to cooperatives) can access grants and EU support and tries to present a common EU framework. Priority is given to commodity focused groups and with relatively small numbers of commodity focused members and thereby largely restricting access for established large “multi-purpose” and well financed cooperative organizations. <http://eur-lex.europa.eu/legal-content/EN/TXT/PDF/?uri=CELEX:31997R0952&rid=1>.

At European level, farmers organisations are affiliated under COPA-COGECA <http://www.copa-cogeca.be> founded more than 50 years ago to represent producer organizations across Europe, primarily by lobbying the European Commission but also

⁸Hagen Henry, International Labour Organization 2012, Guidelines for Cooperative Legislation (Third edition revised)

⁹ EUs Direct Agricultural Market and Income Support (Pillar 1)

¹⁰ Primarily for fruit and vegetables

¹¹ COUNCIL REGULATION (EC) No 1257/1999 of 17 May 1999 on support for rural development from the European Agricultural Guidance and Guarantee Fund (EAGGF) also presents support to rural organisations but not specifically for commercial activity http://ec.europa.eu/regional_policy/sources/docoffic/official/regulation/content/en/02_pdf/00_4_eaggf_en.pdf

representing producers in international negotiations. While COPA represent individual producer interests, COGECA (General Committee for Agricultural Cooperation in the European Union) effectively lobbies for their cooperatives. COGECA has about 50 Working Parties and which address either specific commodity sectors (grain, milk, potatoes etc.) or general/horizontal questions.

Currently within Georgia there is nothing of this kind, either operating as an apex or commodity focused organisation and influencing Government policy in an organised and effective way. The Georgian Farmers Federation promotes itself as representing farmers across the whole country (59 municipalities and 3400 villages) and has established an information exchange with Copa-Cogeca. Oxfam have also organized visits for the chairwoman to attend Copa-Cogeca Brussels meetings, however its membership base remains relatively low at 750 individual members (mainly larger farmers) and with still little financial contribution in terms of membership fees or retained reserves.

4.1.2 (1.2) 30% increase in the percentage of small farmers in the targeted areas who are aware about business-oriented co-operation

- *Awareness Rising Plan (ARP) by MoA to promote the concept of business-oriented small farmers co-operation*
- *Baseline and evaluation surveys*

The TA team initially found it difficult to evaluate progress in relation to this particular objective as no baseline was really in place when the objective was determined. However since then a number of efforts have been made to establish a clear baseline and clearly much work has been carried out over the past 6 months to raise farmer awareness of business orientated cooperation. This includes a baseline assessment completed by FAO and covering interviews with 1000 persons from 127 villages in eight regions of Georgia; Imereti, Guria, ShidaKartli, KvemoKartli, Samegrelo, Samtskhe-Javakheti and Mtskheta-Mtianeti and covering 43 municipalities.

All 4 NSAs (Mercy Corps, Oxfam, People in Need and CARE) as well as UNDP in Adjara have also devised and are currently carrying out similar baselines and to be completed at the end of May/beginning of June 2014, albeit with slightly different objectives. The Oxfam baseline is particularly detailed and includes specific data collection on household economics/market access/gender dynamics/regulatory awareness etc.

ACDA, the 4 NSAs and UNDP Adjara have also made significant efforts to raise awareness. A detailed awareness plan for raising awareness about agricultural cooperatives was prepared and approved by ACDA and the Ministry of Agriculture in January 2014 and covering a period of 12 months. Attempts have also been made to present a common message and to use a leaflet which is distributed by all parties at meeting and through workshops.

Since October 2013 the ACDA have developed a logo, information banners and a website <http://acda.gov.ge/index.php/rus/static/94> and together with ENPARD implementing partners have developed, designed and printed 12,000 brochures and 500 information flyers and which are distributed during awareness raising meetings and through the MoA/Information-consultation Service Centres. More than 3,000 people have attended 41 ACDA cooperative awareness raising events across Georgia since Between January and May 12th 2014 and ACDA have maintained a very high profile with regular exposure on television through ACDA launch and specific targeted events. Coordination is provided by a full time public relations manager.

Additionally (between January – May 2014) 27,800 persons have attended 636 information events on cooperation organised by the Ministry of Agriculture through the regional information centres. Care International has also widely distributed information through their own and regional development agencies. Mercy Corps have made direct contacts with all villages across their region of operation and have used posters and stickers (in shops, community halls and information centres) as well as leaflets and have organized a number of workshops on cooperation for more than 50 regional agri-service providers. UNDP in Adjara, People in Need and Oxfam have used a similar approach.

The baseline assessment, completed by FAO in May 2014, confirm a very low number of members of farmer organizations among the agriculturally active rural population and with still only 27.2% of the population aware of “business orientated farmer cooperation” and with a lesser percentage for younger people although Mercy Corps studies suggest this varies significantly from village to village¹².

The results also indicate that 67% of the respondents that are aware have heard about business orientated farmer cooperation within the last 12 months and largely due to the awareness campaigns summarised above. Awareness however is a broad term and while respondents may be generally aware of their existence (and difference from Soviet collective forms) very few (less than 2%) actually would know anything about how to form, manage or sustain one.

A conclusion of this survey is that, in the last 12 months, the Awareness Raising Plan (ARP) of the MoA, to promote the concept of business-oriented small farmers’ co-operation, which has been adopted and is in implementation, has had a significant impact. The baseline and evaluation survey shows that there has indeed been more than a 30%, in fact a 104%, increase in the percentage of small farmers, nationally, who are aware about business-oriented co-operation. The findings also indicate that the awareness raising campaign has focused on informing, rather than on provision of qualitative information.

4.1.3 (1.3) At least 50 agriculture cooperatives officially registered

This is actually a 3rd tranche indicator. But it has been achieved and surpassed already.

The most recent update from ACDA (May 30, 2014) indicates 67 cooperatives have been registered.

4.2 (2) Capacity building for small farmers

4.2.1 (2.1) At least 30 district-level MoA centres to provide consultation, information and advice to small farmers, are officially established and staffed

- *MoA decree establishing the centres*
- *Lists of the staff working in the centres*
- *External Review mission*

The creation of regional Information and Consultation Centres (ICSs) was a part of the Strategy of the Georgian Government, formed after the 2012 elections¹³.

¹² Mercy Corps studies suggest for example farmers in the regions of Samtskhe-Javakheti, Kvemo Kartli and Shida Kartli are more aware of the cooperative business model than the regions of Imereti and Kakheti.

¹³ A revised strategy and action plan was introduced in May 2014, by the government elected in 2013
<http://moa.gov.ge/index.php?menuid=17&lang=2&id=134#.U2tc9fmSx2E>

*The Government envisages a minimum of 50 regional extension offices operating with an average of 6 persons per office and funded through the Government budget. Extension advisers in these regional offices will be selected according to their technical competence, communication skills and will be fully trained in their role and responsibilities. The services provided through these offices will depend, to a large extent, on the strategic review but will include specifically defined support through workshops, demonstrations, information, seminars and on farm technical support and in order to effectively implement the Strategy for Agriculture and associated measures.*¹⁴

The formal establishment of the ICSs was taken through Decree No2-63 by the then Minister of Agriculture of Georgia, Mr. David Kirvalidze, 28 February 2013.

There are in all 59 ICSs. Of these, 53 ICSs in nine regions, are subordinated to the Department for Agriculture and Food of the Ministry of Agriculture of Georgia, and 6 are located in the Autonomous Republic of Adjara, under the Ministry of Agriculture of Adjara. The numbers of staff in the district offices varies between 4-6 persons - the total staff numbers at the time of this review was approximately 260.

Overall progress in the development of the ICSs service in Georgia was noted during the EaP ENPARD Conference, January 2014 in Chisinau, during the opening speech given by Štefan Füle, the European Commissioner for Enlargement and Neighbourhood Policy¹⁵, where it was noted that there was, "a network of 54 agricultural strategy information and consultation centres where 250 professionals offer high-quality advice to farmers".

Review of Information and Consultation Service (ICS)

Following a representative selection of "Information and Consultation Service" offices, based upon geographical location, type of predominant agricultural production and population, the following offices were selected for review visits by FAO (excluding Adjara):

- i. Mtskheta, Mtskheta Mtianeti region
- ii. Gurjaani, Kakheti region
- iii. Gori, Shida Kartli region
- iv. Kharagauli, Imereti region
- v. Zugdidi, Samegrelo-Zemo Svaneti region
- vi. Tsalenjika, Samegrelo-Zemo Svaneti region
- vii. Akhalsikhe, Samtskhe-Javakheti region

Information and Consultation Service (ICS) offices set up and staffing

All the ICS offices (Information and Consultation Centres, or ICSs) were set up in at the beginning of 2013 according the Ministerial Decree №2-63 and the associated regulation. The recruitment of staff was divided into the following steps:

- i) The Ministry of Agriculture (MoA) announced an application phase for all the 4-6 staff positions (depending on the size of the municipality / district);
- ii) A general agricultural knowledge test for the selected group of applicants, based upon both theoretical and practical agricultural experience, and;
- iii) Interviews of a number of persons per ICS office by MoA staff.

For each ICS office a provisional team profile was outlined, which depending on the qualifications of the applicants could be modified so as to get the best team composition. Most of the selected team members have been working from start-up and staff turnover in

¹⁴ Strategy for Agricultural Development in Georgia, Ministry of Agriculture of Georgia, December 2012

¹⁵http://europa.eu/rapid/press-release_SPEECH-14-54_en.htm

the offices seems to be low. The ICS offices are led by a “Consultancy Head” – appointed and dismissed by the Minister of Agriculture (as set out in the regulation to the order).

All the visited ICS offices were reasonably well equipped with enough working places and a functioning internet service. The physical location of the ICS offices differs from district to district – some are provided by the local municipalities and some office buildings are shared with the Georgian National Food Agency.

The ICS offices today provide for the “Regional Representation” of the Ministry of Agriculture and function as the MoA's information and dissemination tool. (3) Capacity building of the institutions involved in agriculture.

The full list of staff working in the ICSs is included in Annex 5.

Based on the above analysis, the specific condition has been fulfilled.

4.3 (3) Capacity Building of the Institutions Involved in Agriculture

4.3.1 (3.1) Policy unit established in the MoA, individual responsibilities in the unit defined and staff recruited and working according to the unit's mandate

- MoA decree establishing the Policy unit
- Assessment by the External Review mission

The Ministry of Agriculture in Georgia established a Policy and Analytics Department in June 2013. It currently has 9 staff. The Policy Group was then established in February 2014 and consists of 23 members. These members come from different Departments, as the following Table shows:

Department	Units(s)	Total number of people	People provided in the Policy Group
International Relations	EU Integration and Liaisons with International Organizations	16	5
Agriculture and Food Department	Sector Development, Agricultural Technologies, Liaisons with Regions and Cooperation, Food Safety	25	8
Amelioration Policy Department	Land Use	13	3
Policy and Analytics Department	Statistics and Analytics, Strategy and Policy	9	7

The mandate of the Unit has been decreed and a staff list is available. These staff are working towards that mandate. Work has started but it is still very “early days” for the Policy Unit. One would not expect a high level of implementation of policy formulation at this stage of the second tranche. Greater progress will be expected in the third tranche stage.

As the FAO indicates, effective policy comes from solid foundations of:

- Organisation
- Data

- Capacity
- Procedures

Work is now ongoing in these four areas especially with the support of the FAO mission to build the capacity of the Policy Department. This will also help fulfil the condition for the 3rd tranche in 2015.

For example, the Ministry has approved a training programme to (i) equip the MoA Policy Unit with quantitative and qualitative analysis techniques to provide solutions to increasing policy work, and (ii) develop the MoA in-house capacity to implement a continued education programme for the MoA Policy Unit.

Training sessions will be delivered to the members of the Policy Unit comprising representatives of various departments and constituents of the MoA as follows: Policy and Analysis Department, Agriculture and Food Department, Melioration Policy Department, International Relations Department, National Food Agency, and the Scientific Center. Training of Trainers (ToT) will be available to the MoA constituent Scientific Center.¹⁶ This will be implemented by FAO and demonstrates the seriousness with which the MoA is addressing policy formulation and implementation.

The Policy Department is under the responsibility of the Minister. It has an Acting Head, since the previous Head moved to become a Presidential Advisor on Agriculture. The Acting Head needs to be assessed before she formally takes on the role of Head in line with the Mandate of the Department.

The team found strong commitment of the senior Management in the Ministry, including the Deputy Minister and the Acting Head of the Policy Department to building an effective Policy Department. They are therefore the driver of the current 2013-2015 Agricultural Strategy and of the next 2014-2020 Strategy in its draft stage.

Against the Indicator 3.1, this has been fulfilled 100%.

4.3.2 (3.2) Approval by MoA of a 'human resources appraisal, training and development programme' and allocation of funds for its implementation

- *MoA decree approving the 'human resources appraisal, training and development programme'*
- *Foreseen budget for the implementation of the human resources plan is fully available*
- *External Review mission*

The decree referred to is the Order of the Minister of Agriculture #2-7 on Conduction of Certification and Competition Process in MoA Central and Regional Offices issued on January 14 2013.

Subsequently, under the Public Law on Human Resource Development the MoA decree on approving the 'Human resources appraisal, training and development programme' was implemented during the Autumn of 2013. Under this process 154 staff of the MoA had to effectively re-apply for their positions. This recruitment is also governed by the Law of Public Service. The Ministry of Agriculture, like other Ministries, is guided by this Law.

The HRM department has made substantial progress in introducing and implementing the core HRM procedures in the Ministry.

¹⁶ The Scientific Center is planned to be established by the end of Spring 2014, and is expected to be a state funded think tank; one of the

To date a budget has not been provided to cover the Human Resources plan as part of the Ministry of Finance budget.

Nevertheless, donor funded training is available from multiple sources. The value of this external aid has not been captured in the budget of the Ministry but is coordinated through the FAO office at the Ministry.

Budget and funds for human resources appraisal, training and development

The budgeting procedure for the Ministry of Agriculture follows the State Budget Law. The current structure of the MoA budget provisions in the State Budget Law¹⁷, does not include a specific provision for training. All the actions carried out by the MoA regarding HR appraisal and development, including those for the MoA Policy Unit, the ICS, and the ACDA are and have been carried out under the general budget provisions of the MoA, as directed by various orders, decrees and regulations.

In addition to the budget provisions of the MoA, there is a system of donor coordination led by the MoA with FAO support.

The budget resources of the programmes, in particular those related to the ENPARD, various IFC programmes and the TA programmes variously provided by donors (annex 2), provide for a substantial overall budget framework.

The specific budget allocations within the Capacity Development of the MoA TA components provide for:

Extract Budget GCP/GEO/001/EU Capacity Development of the Ministry of Agriculture	EURO			
	Year 1	Year 2	Year 3	Total
Budget Provisions				
Service Contract for Specific Training and Research	37,000	35,000	30,000	102,000
National Workshop/In-Country Training	16,000	16,000	14,000	46,000
	53,000	51,000	44,000	€148,000
Extract Budget GCP/GEO/004/AUT Capacity Development of the Ministry of Agriculture	EURO			
Payment in kind from the Government of Georgia	Year 1	Year 2	Total	
Training in MoA premises including national travel	10,067	5,033	15,100	
Total	10,067	5,033	€15,100	

We believe that this part of the condition has therefore been fully fulfilled. Funds have been allocated.

5 Conclusions on the Disbursement

Both fixed and variable conditions are met 100%. Certain improvements could be made and recommendations are given separately. But the team see no grounds for penalising the substantial progress which has been, and is, being made.

¹⁷<http://www.mof.ge/en/5092>

Indeed, the Government of Georgia have shown an excellent and constructive dialogue with all stakeholders – the farmers themselves, the cooperatives, ACDA, ICSs, the EU Delegation, UNDP, the NGO network, and the private sector. They are well aware of the reforms which need to be made and are active in pursuing them. Recommendations will be made in relation to ENPARD and the Government's implementation of its Strategy with the aim of supporting the sector as fully as possible in the future.

Annex 1: List of Persons Met

	Name	Position	Organization
1.	Juan Echanove	Project Manager (Agriculture, Rural Development and Food Safety)	Delegation of EU in Georgia
2.	Ilia Kvitaisvili	Deputy of the Minister of Agriculture	Ministry of Agriculture
3.	Khatia Tsilosani	Head of International Relations Department	Ministry of Agriculture
4.	Mariam Mgeladze	Deputy of Agriculture Department	Ministry of Agriculture
5.	Lasha Dolidze	Deputy Team Leader	ENPARD (Capacity Development of the Ministry of Agriculture of Georgia)
6.	Rati Shavgulidze		ENPARD (Capacity Development of the Ministry of Agriculture of Georgia)
7.	Elene Nemsadze	National Policy Advisor	ENPARD (Capacity Development of the Ministry of Agriculture of Georgia)
8.	John Millns	International Expert on Farmer Organizations	ENPARD (Capacity Development of the Ministry of Agriculture of Georgia)
9.	Bosse Rosenqvist	International Expert on Farmer Organizations	ENPARD (Capacity Development of the Ministry of Agriculture of Georgia)
10.	Dragan Angelovsky	International Expert on Farmer Organizations	ENPARD (Capacity Development of the Ministry of Agriculture of Georgia)
11.	Levan Dadiani	Agriculture and Food Security Policy Programme Manager	OXFAM
12.	Richard Maxfield	Programme Director	MercyCorps
13.	Giga Sarukhanishvili	Programme Manager	MercyCorps
14.	Silvia Sanhuan Munos	Programme Director	CARE International in Caucasus
15.	George Glonti	Programme Director	CARE International in Caucasus
16.	Buba Jafarli	Programme Director	People in Need
17.	George Misheladze	Chairman	Agriculture Cooperatives Development Agency
18.	Ana Sabakhtarishvili	Deputy Chairman	Agriculture Cooperatives Development Agency
19.	Nikoloz Kiknavellidze	Head of Mtskheta Information Consulting Center	Ministry of Agriculture
20.	Nugzar Tinikashvili	Deputy Head of Mtskheta Information Consulting Center	Ministry of Agriculture
21.	Nugzar Kalandia	Head of Tsalenjikha Information Consulting Center	Ministry of Agriculture
22.	Valeri Chanturia	Deputy Head of Tsalenjikha Information Consulting Center	Ministry of Agriculture
23.	Temur Khazalia	Head of Hazelnuts Producers Co-operative	Hazelnuts Producers Co-operative
24.	Nugzar Oqropiridze	Head of Batumi Information Consulting Center	Ministry of Agriculture of Adjara A/R
25.	Suliko Khalvashi	Head of Tangerine Producers Co-operative	Tangerine Producers Co-operative
26.	Eka Zviadadze	Deputy Head of Policy Unit	Ministry of Agriculture
27.	Lasha Komakhidze	Project Manager	EPARD Adjara

Annex 2: List of documents provided by Ministry of Agriculture

General Conditions:

General Condition 1

- 1.1.1 Decree of the Government of Georgia # 566 as of March 28, 2012 on Approval of the Strategy of Agriculture Development of Georgia;
- 1.1.2 Strategy of Agriculture Development of Georgia 2012-2020 approved by Prime-Minister;
- 1.1.3 Ministerial Decree on approval of Georgian Agriculture Development Action Plan signed on March 29, 2013;
- 1.1.4 Agriculture Action Plan 2013-2017;
- 1.1.5 Budget of the Ministry of Agriculture 2011, 2012, 2013, 2014;
- 1.1.6 Budget execution table 2013;
- 1.1.7 Report of the Minister of Agriculture on the activities carried out by the Ministry in 2013;
- 1.1.8 Macroeconomic Eligibility Assessment (March 2014);
- 1.1.9 Public Finance Eligibility Assessment (March 2014).

General Condition 2

- 2.1.1 Order of the Minister of Agriculture #2-89 as of March 29, 2013 on ENPARD Stakeholder Committee;
- 2.1.2 Order of the Minister of Agriculture #2-90 as of March 29, 2013 on Creation of ENPARD Steering Committee;
- 2.1.3 Order of the Minister of Agriculture #2-90 as of March 29, 2013 on Creation of ENPARD Steering Committee;
- 2.1.4 Agendas and minutes of 3 ENPARD Stakeholder Committee meetings;
- 2.1.5 Agendas and minutes of 3 ENPARD Steering Committee meetings;

Specific Conditions:

Specific Condition 1

- 1.1.1 Law of Georgia on Agriculture Co-operatives;
- 1.1.2 The Ministerial Order # 2-206 on creation and adoption of the charter of Legal Entity under the Public Law “Agency for Development of Agriculture Co-operatives” as of September 20 2013.
- 1.1.3 Decree #254 on Rules on Obtaining and Termination of Agricultural Cooperative Status approved by Prime Minister on October 2 2013; Charter of Agricultural Cooperatives developed by the LEPL–Agricultural Cooperatives Development Agency;
- 1.1.4 Strategy on Development of Agricultural Cooperatives;
- 1.1.5 The report on “Review of Legislation Regarding Agriculture Co-operatives and the Level of Awareness of Small Farmers of Business Oriented Co-operation”;
- 1.1.6 The dually signed letter by the Deputy Minister of Agriculture and the Head of ACDA on Co-operative Awareness Raising Plan issued on April 14 2014.
- 1.1.7 Deputy Ministerial Assignment to ACDA on using Information Consultation Centers to support ACDA issued on January 29 2014.
- 1.1.8 The report on “Assessment and Evaluation Small Farmers Who Are Aware About Business Oriented Co-operation”;

Specific Condition 2

- 2.1.1 The MoA Decree #2-63 on Charter of Information Consultancy Centres issued on February 28 2013.
- 2.1.2 List of the staff employed in MoA district offices with relevant contact details;
- 2.1.3 Report on “Review and Assessment of the Ministry of Agriculture Information and Consultation Centres”;

Specific Condition 3

- 3.1.1 The Order of the Minister of Agriculture #2-7 on Conduction of Certification and Competition Process in MoA Central and Regional Offices issued on January 14 2013.
- 3.1.2 Order of the Minister of Agriculture #2-43 on Creation of Policy Group as of February 06, 2014;
- 3.1.3 The Order of the Minister of Agriculture #2-141 on Charter of the Policy and Analytical Department issued on June 12 2013;
- 3.1.4 The Order of the Minister of Agriculture #2-43 on Establishment of Policy Group issued on February 6 2014.
- 3.1.5 Training programs conducted by different donor organizations with budgets;
- 3.1.6 Report on “Human resources appraisal, training and development programme and funds for implementation”;

Annex 3: IMF Article IV Statement, 2014

Last October's general elections saw the peaceful and democratic transfer of power to a new government, for the first time in Georgia's recent history. These elections also marked the start of a period of cohabitation between the new government, led by Prime Minister Ivanishvili, and President Saakashvili, who will leave office after the October 2013 presidential election. **Georgia's economic performance continues to be strong, despite a recent slowdown.** Real GDP growth averaged 6½ percent in 2011–12, about 1½ percentage points more than projected at the 2011 Article IV consultation. **Inflation has declined steadily**, reflecting lower food prices, lagged effects of exchange rate appreciation, and cuts in administered energy prices. The exchange rate has faced appreciation pressures, but has been kept stable against the U.S. dollar. However, **the economy has slowed down markedly since mid-2012 and unemployment remains high at 15 percent, with half of the labor force in small-scale agriculture.**

Georgia's **current account deficit and external indebtedness remain high.** Despite tourism receipts increasing to 9 percent of GDP and remittances to 4½ percent of GDP, the current account deficit has persisted at around 11½ percent of GDP from 2010 to 2012, one of the highest in the region. **Georgia's trade deficit rose to more than 25 percent of GDP, owing to increased imports of machinery, transport equipment, and manufactures.** Georgia's high current account deficits reflect low national savings relative to the investment needed to support high growth. The current account deficits have been financed by capital inflows. While initially these inflows were mainly foreign direct investments, in recent years their composition has shifted towards less stable sources of financing, including Eurobond issuance and increases in non-resident deposits (now 15 percent of total deposits). These inflows have contributed to keeping net external liabilities close to 100 percent of GDP.

Fiscal consolidation has continued, with the fiscal deficit declining from 6.6 percent of GDP in 2010 to 3.0 percent in 2012, reflecting **higher tax revenues** and lower current expenditures. The 2013 budget law aims at reducing the deficit to 2.8 percent of GDP in 2013, with greater emphasis on social expenditure, while maintaining critical capital spending. Although the economic slowdown meant revenues were lower than projected in the first quarter of 2013, the government's overall balance was higher than expected due to **procedural delays in government spending.**

In response to the sharp decline in inflation and more recently to the economic slowdown, the National Bank of Georgia (NBG) has loosened its monetary stance. It cut its policy rate from 8 percent in mid-2011 to 4 percent in June 2013. While, at least until recently, commercial bank lari deposit rates have fallen more or less in line, lending rates have decreased less, suggesting some room for strengthening monetary policy transmission. The NBG has increased its foreign currency purchases, already buying US\$335 million so far this year, which has helped resist appreciation pressures and the risk of further deflation. Despite looser monetary policy, private credit growth has declined from around 20 percent to 12–15 percent since October 2012.

Despite the slowdown, growth could still reach 4 percent in 2013, rising to around 6 percent in 2014 and beyond, while inflation would gradually realign with NBG's medium-term target (5 percent for 2015), provided the authorities take strong policy action.

Executive Board Assessment

Executive Directors noted that **heightened domestic uncertainty, government underspending, and a difficult external environment have contributed to a marked economic slowdown.** Against this background, Directors encouraged Georgia's policymakers to recalibrate policies to revive economic activity, accelerate job creation, and promote lasting and equitable growth.

Directors generally concurred that supportive fiscal and monetary policies are needed in the near term. They encouraged the government to address the causes of recent budget underspending and to **allow a higher budget deficit** if revenues are undercut by the slowdown. Most Directors agreed that **further monetary easing is necessary** at present and that it should be supported by measures to strengthen policy transmission.

Directors noted that the **financial system appears sound**, with comfortable levels of capital and liquidity in banks. They supported steps underway to discourage foreign-currency lending and deposits, including those held by non-residents, which pose risks to the system and undermine the effectiveness of monetary policy. Directors welcomed the authorities' intention to participate again in the Financial Stability Assessment Program.

Directors considered that improved communication of economic policies would help reduce business uncertainty and stimulate private investment. In particular, they welcomed the greater transparency of the inflation targeting framework and encouraged the government to clarify the role and governance of the investment funds it intends to establish. Directors also noted that greater coordination between the government and the central bank, while preserving central bank independence, would improve the overall policy response.

Directors agreed that a critical medium-term priority is to **bolster external stability by reducing the current account deficit in relation to GDP**. This will require continued fiscal consolidation, higher private saving, exchange rate adjustment, and structural reforms to improve competitiveness.

Welcoming the authorities' focus on inclusive growth, Directors supported their efforts to strengthen and appropriately target social programs. They endorsed the authorities' plans to lift potential growth by addressing skill mismatches, promoting trade and competition, and boosting property rights and the rule of law. Directors also encouraged the government to upgrade the regulatory framework for the energy sector and safeguard the independence of the regulator.

Annex 4: PEFA scores, 2008 and 2012

No.	Indicator	First assessment scoring	Second assessment scoring etc.
A.	PFM-OUT-TURNS: Credibility of the budget		
PI-1	Aggregate expenditure out-turn compared to original approved budget	D	A
PI-2	Composition of expenditure out-turn compared to original approved budget	C	B+
PI-3	Aggregate revenue out-turn compared to original approved budget	A	B
PI-4	Stock and monitoring of expenditure payment arrears	B+	A
(i)	Stock of expenditure payment arrears (as a percentage of actual total expenditure for the corresponding fiscal year) and a recent change in the stock	A	A
(ii)	Availability of data for monitoring the stock payment arrears	B	A
B.	KEY CROSS-CUTTING ISSUES: Comprehensiveness and Transparency		
PI-5	Classification of the budget	(1) B	(2) A
PI-6	Comprehensiveness of information included in budget documentation	(3) A	(4) A
PI-7	Extent of Unreported government operations	(5) B+	(6) A
(i)	Level of unreported extra-budgetary expenditure	(7) B	(8) A
(ii)	Income/Expenditure information on donor-funded projects	(9) A	(10) A
PI-8	Transparency of inter-governmental fiscal relations	B	A
(i)	Transparent and objectivity in the horizontal allocation among SN government	B	B
(ii)	Timeliness of reliable information to SN government on their allocations	A	A
(iii)	Extent of consolidation of fiscal data for government according to sectoral categories	B	A
PI-9	Oversight of aggregate fiscal risk from	C+	C+

No.	Indicator	First assessment scoring	Second assessment scoring etc.
	other public sector entities.		
(i)	Extent of central government monitoring of AGAs/PEs	C	C
(ii)	Extent of central government monitoring of SN governments' fiscal position	A	A
PI-10	Public access to key fiscal information	B	A
C.	BUDGET CYCLE		
C(i)	Policy-Based Budgeting		
PI-11	Orderliness and participation in the annual budget process	A	A
(i)	Existence of and adherence to a fixed budget calendar	A	A
(ii)	Guidance on the Preparation of budget submissions.	A	A
(iii)	Timely budget approval by the legislature	A	A
PI-12	Multi-year perspective in fiscal planning, expenditure policy and budgeting	C+	B+
(i)	Multi-year fiscal forecast and functional allocations	C	A
(ii)	Scope and frequency of debt sustainability Analysis	B	A
(iii)	Existence of costed sector strategies	C	C
(iv)	Linkages between investment budgets and forward expenditure estimates	C	B
C(ii)	Predictability and Control in Budget Execution		
PI-13	Transparency of taxpayer obligations and liabilities	C+	A
(i)	Clarity and comprehensiveness of tax liabilities	C	A
(ii)	Taxpayer access to information on tax liabilities and administrative procedures	B	A
(iii)	Existence and functioning of a tax appeals mechanism	C	A

No.	Indicator	First assessment scoring	Second assessment scoring etc.
PI-14	Effectiveness of measures for taxpayer registration and tax assessment	B	A
(i)	Controls in taxpayer registration system	B	A
(ii)	(ii) Effectiveness of penalties for non-compliance with registration and declaration obligations	A	A
(iii)	(iii) Planning and monitoring of tax audit and fraud investigation programs	C	A
PI-15	Effectiveness in collection of tax payments	D+	D+
(i)	Collection ratio for gross tax arrears, being percentage of tax arrears at the beginning of a fiscal year, which was collected during that fiscal year	D	D
(ii)	Effectiveness of transfer of tax collections to the Treasury by the revenue administration	A	A
(iii)	Frequency of complete accounts reconciliation between tax assessments, collections, arrears records and receipts by the Treasury	A	A
PI-16	Predictability in the availability of funds for commitment of expenditures	B+	A
(i)	Extent to which cash flows are forecast and monitored	A	A
(ii)	Reliability and horizon of periodic in-year information to Line Ministries on ceilings for expenditure commitment.	B	A
(iii)	Frequency and transparency of adjustment to budget allocations, which are decided above the management of Line Ministries	A	A
PI-17	Recording and management of cash balances, debt and guarantees	B+	A
(i)	Quality of debt recording and reporting	B	A
(ii)	Extent of consolidation of the Government's cash balances	A	A
(iii)	Systems for contracting loans and issuance of guarantees	A	A

No.	Indicator	First assessment scoring	Second assessment scoring etc.
PI-18	Effectiveness of payroll controls	-	D+
(i)	Degree of integration and reconciliation between personnel records and payroll data	-	A
(ii)	Timeliness of changes to personnel records and the payroll	-	A
(iii)	Internal controls of changes to personnel records and the payroll	-	A
(iv)	Existence of payroll audits to identify control weaknesses and /or ghost workers	-	D
PI-19	Competition, value for money and controls in procurement	D+	A
(i)	Use of open competition for award of contracts that exceed the nationally established threshold for small purchases	D	A
(ii)	Justification for use of less competitive procurement methods	C	A
(iii)	Existence and operation of a procurement complaints mechanism	C	A
PI-20	Effectiveness of internal controls for non-salary expenditure	C+	A
(i)	Effectiveness of expenditure commitment controls	C	A
(ii)	Comprehensiveness, relevance and understanding of other internal control rules/ procedures	C	A
(iii)	Degree of compliance with rules for processing and recording transactions	B	A
PI-21	Effectiveness of internal audit	D+	C+
(i)	Coverage and quality of the internal audit function	D	C
(ii)	Frequency and distribution of reports	C	A
(iii)	Extent of management response to internal audit findings	C	C

No.	Indicator	First assessment scoring	Second assessment scoring etc.
C(iii)	Accounting, Recording and Reporting		
PI-22	Timeliness and regularity of accounts reconciliation	A	B+
(i)	Regularity of Bank reconciliations	A	B
(ii)	Regularity of reconciliation and	A	A
PI-23	Availability of information on resources received by service delivery units	D	B
PI-24	Quality and timeliness of in-year budget reports	B+	A
(i)	Scope of reports in terms of coverage and compatibility with budget estimates	B	A
(ii)	Timeliness of the issue of reports	A	A
(iii)	Quality of information	A	A
PI-25	Quality and timeliness of annual financial statements	D+	C+
(i)	Completeness of the financial statements	D	C
(ii)	Timeliness of submission of the financial statements	A	A
(iii)	Accounting standards used	B	C
C(iv)	External Scrutiny and Audit		
PI-26	Scope, nature and follow-up of external audit	D+	B+
(i)	Scope/nature of audit performed (incl. adherence to auditing standards)	D	B
(ii)	Timeliness of submission of audit reports to the legislature	A	A
(iii)	Evidence of follow-up on audit recommendations	B	A
PI-27	Legislative scrutiny of the annual budget law	B+	A
(i)	Scope of the legislature's scrutiny	A	A
(ii)	Extent to which the legislature's procedures are well-established and respected	A	A

No.	Indicator	First assessment scoring	Second assessment scoring etc.
(iii)	Adequacy of time for the legislature to provide a response to budget proposals (time allowed in practice for all stages combined)	A	A
(iv)	Rules for in-year amendments to the budget without ex-ante approval by the legislature	B	A
PI-28	Legislative scrutiny of external audit reports	C+	D+
(i)	Timeliness of examination of audit reports by legislature (for reports received with the last three years)	A	A
(ii)	Extent of hearings on key findings undertaken by legislature	C	C
(iii)	Issuance of recommended actions by the legislature and implementation by the executive (last 12 months)	C	D

Annex 5: Matrix of Donor Funded Capacity Building projects (MoA)

DONOR	IMPLEMENTING PARTNER	PROJECT	DESCRIPTION OF INTERVENTION	GEOGRAPHIC TARGET	RESOURCES ALLOTTED	START DATE	END DATE
EU	MoA	ENPARD- Budget support and other component	Budget support to the Georgian Government upon fulfilment of conditionality's related to stabilizing legislation and polices on farmers coops, establishing an extension system, etc	Georgia	EUR 52 million	Mar 13	Dec-16
EU	FAO	Capacity Development of Agriculture of Georgia: Improved Policy Making and Effective Implementation of the Strategy for Agricultural Development (ENPARD Support)	The project aims to improve the competitiveness of the agricultural sector in Georgia through supporting improved policy making and effective implementation of the Strategy for Agricultural Development. The impact of the project will be to contribute to increased food production in Georgia and to reduce rural poverty.	Georgia	EUR 2 million	May 13	Dec 16
EU	Various NGOs (Mercy Corps, Oxfam, Care, People in Need)	ENPARD Grants' component	Support to the establishment of farmers' coops via technical assistance and matching grants	Georgia	EUR 15 million	Oct 13	Oct 17
EU	FAO	ENPARD Technical Assistance - Capacity Development of the Ministry of Agriculture of Georgia GCP/GEO/001/EC	The project aims to improve the competitiveness of the agricultural sector in Georgia through supporting improved policy making and effective implementation of the Strategy for Agricultural Development. The impact of the project will be to contribute to increased food production in Georgia and to reduce rural poverty.	Georgia	Euro 2,000,000	May 13	16-apr
Government of Austria	FAO	National programme for rehabilitation of seed production system in Georgia (GCP/GEO/003/AUS)	The project's objective is to increase income of smallholder farmers through improved access to quality seeds and seedlings and the application of good farming practices.	Georgia	USD 195 000	Oct 13	Oct 15
Government of Austria	FAO	ENPARD Technical Assistance - Capacity Development of the Ministry of Agriculture (GCP/GEO/004/AUT)	The project aims to improve the competitiveness of the agricultural sector in Georgia through supporting improved policy making and effective implementation of the Strategy for Agricultural Development. The impact of the project will be to contribute to increased food production in Georgia and to reduce rural poverty.	Georgia	€2,252,663	Jan 14	Oct 17

DONOR	IMPLEMENTING PARTNER	PROJECT	DESCRIPTION OF INTERVENTION	GEOGRAPHIC TARGET	RESOURCES ALLOTTED	START DATE	END DATE
International Fund for Agricultural Development	The Ministry of Agriculture	Agriculture Support Project (ASP)	The overall goal of the ASP is to increase incomes among rural people engaged in agriculture activities. The Project's objectives are: (i) to increase assets and incomes among actually and potentially economically active poor rural women and men willing to move towards commercial agriculture and associated rural enterprises; and (ii) to remove infrastructural bottlenecks which inhibit participation of economically active rural poor in the rural economy. The Project has two components which include (i) Rural Leasing, (ii) Small-Scale Rural Infrastructure.	Shida Kartli, Mtskheta Mtianeti, Samtskhe Javakheti and Kvemo Kartli regions	USD 17.2 million	July-10	14-sep
SDC	UNDP	Modernization of Vocational Education and Training and Extension Systems Related to Agriculture in Georgia	Improving vocational education, training and extension services in agriculture.	Kakheti, Samtskhe, Kvemo Kartli, Racha, Shida Kartli, Imereti, Samegrelo, Guria	CHF 6,000,000	Oct 12	Oct 16
SDC UNDP	Ministry of Education and Science, Vocational Colleges of Kachreti, Akhaltsikhe, Ambrolauri and Telavi, Zugdidi State University	Modernization of Vocational Education and Training System and Extensions Centres related to Agriculture in Georgia	The project aims to contribute to the development of a system of high quality vocational training and extension services in agriculture that will result in improved livelihoods of the rural population. The project will contribute to the development of such a system in 3 areas: 1) 8 VET colleges and 7 state Information Consultancy Centres will be assisted in the development and delivery of innovative, relevant and effective training programs and advisory services. At least 10,000 farmers will have access to these systems. 2) Systems to produce qualified human resources (multipliers) that can offer various types of trainings and services to farmers; 3) By bringing strengths of the private and public sectors together the project will facilitate setting up of a public private cooperation and partnership model for coordination and provision of VET and extension services in agriculture. Public and private stakeholders' capacities	Kakheti, Imereti, Samegrelo, Samtskhe-Javakheti, Kvemo Kartli, Mtskheta-Mtianeti,	USD 5,900,000	June-13	Oct 18

DONOR	IMPLEMENTING PARTNER	PROJECT	DESCRIPTION OF INTERVENTION	GEOGRAPHIC TARGET	RESOURCES ALLOTTED	START DATE	END DATE
			will be strengthened and cooperate under a national level platform.				
USAID	University of Illinois at Urbana-Champaign	Strengthening Extension and Advisory Services (SEAS)	The Strengthening Extension and Advisory Services in the Republic of Georgia (SEAS) Activity will assist the Ministry of Agriculture of Georgia in developing an action plan for its extension service, to include the development of an effective plan for reaching farmers and a staff training and continuing education program. The Activity will provide long-term TA to implement the action plan, long- and/or short-term embedded advisors, and additional training for field staff to develop and implement appropriate and effective programs and services for small- and medium-sized farmers.	Georgia	\$2.3 million	Oct 13	Oct 15
USAID	USDA	Georgia Agricultural Policy Initiative (GAPI)	During implementation of GAPI project, USDA will work with MOA, the National Statistics Office of Georgia (GEOSTAT), other organizations within the Georgian Government, non-governmental organizations, and foreign donor organization (such as FAO and the World Bank) to identify data needs for an effective agricultural information system for Georgia. Data needs will include information required for MOA to conduct policy analysis and forecasting. USDA will work with MOA and GEOSTAT to design and implement new agricultural surveys necessary to provide data for public and private sector users of Georgian agricultural data including the MOA's unit for market outlook and agricultural policy analysis. In addition, the activity will provide technical assistance to the Policy Unit of the MOA and Agricultural Statistics Division of GEOSTAT.	Georgia	\$2 million	July-13	July-17
USDA	GRDP of GIPA	National Animal Health Program (NAHP)	A. Government Level Capacity Building - Developed National Animal Health Program (NAHP) with the Ministry of Agriculture (MOA) and key animal health stakeholders in Georgia.	Georgia	\$724 248.28	2008	TBD

DONOR	IMPLEMENTING PARTNER	PROJECT	DESCRIPTION OF INTERVENTION	GEOGRAPHIC TARGET	RESOURCES ALLOTTED	START DATE	END DATE
			B. Community Level Capacity Building - Enabling fulfilment of government's animal health priorities USDA is assisting emerging private sector veterinary associations with the skills and support they need to improve the quality of services they provide and to manage veterinary businesses.				
USDA	International Centre for Agribusiness Research and Education/Georgian Centre for Agribusiness Development	Agricultural Statistics Development	NASS provides technical assistance and training to GEOSTAT in all areas of agricultural statistics. The major area of assistance involves the design and implementation of quarterly agricultural surveys that form the basis for national and regional statistical estimates of crop and livestock production. Future technical assistance efforts by USDA/NASS will include: assist GEOSTAT in preparing annual and quarterly statistical publications; assist GEOSTAT in updating the list of agricultural operators, and selecting new samples of agricultural operators for upcoming surveys; and assist GEOSTAT in preparing to collect agricultural data on the next population census of Georgia.	Georgia	\$200 000 annual	2004	TBD
World Bank/IFAD	Ministry of Agriculture, Ministry of Justice	Georgia Irrigation and Land Market Development Project	Component 1.1 Irrigation Rehabilitation and Modernisation. Component 1.2 Strengthening of Irrigation and Drainage Institutions (both off-farm and on-farm levels). Component 2 Land Market Development - Pilot Registration of Agricultural Reform Land with National Agency for Public Registry.	Nationwide. Initially rehabilitation will be in Kakheti, Kvemo Kartli, Shida Kartli Regions	US\$63.30 million	2014	2019
Netherlands	MoA	LED - Local Economic Development Programme	- Feasibility of Extension System - Training of Trainers - Financing Instruments and Models	Scientific Research Centre; MoA and Depts: Analytics and Policy, Food and Agri;	€100,000	2014	2015
Netherlands	Integrated milk unit		Dairy production unit		\$45 million - indicative total investment	2014	-

Annex 6: Training Activities, SEAS

Strengthening Extension and Advisory Services in Georgia (SEAS): A USAID funded project implemented by the. Modernizing Extension & Advisory Services 10/15/2013 to 10/14/2015		
Major Activity	Detailed Activity	Estimated Timetable
Technical assistance providers will assist MOA leadership in developing and implementing a suitable management structure and the systems, policies, and procedures necessary to support the extension system management for optimal effectiveness in reaching farmers with improved information	-Confer regularly with various leaders within the MOA to clarify roles and responsibilities of extension unit employees	On-going
	-Assist the MOA in evaluating current extension operations for ways to improve internal staff communication	Summer 2014 and on-going
	-Work with the MOA to evaluate reporting mechanisms to meet stakeholder interests	Summer 2014 and on-going afterwards
	-Confer with the MOA leadership on ways to provide proper oversight and mentoring to new employees	Spring 2014 and on-going afterwards
	-Assist the MOA in designing and implementing training programs to build the capacity of extension staff in technical subject matter and modern extension methods	On-going
	-Conduct a 2-week Professional Fellowship activity which would include a visit to the U.S. by MOA leadership and extension centre leaders to study extension management systems and outreach approaches.	May 2014 & May 2015
Professional development activities will be developed and delivered to municipality based information and consultation staff plus others in the Ministry who have outreach education to farmers in their job description.	-Conduct 2-day workshops through-out the country covering basic topics in extension outreach methodology. Target audience would be the municipality based information and consultation staff, although MSC Extension employees could attend also	8 - 10 professional development workshops would be conducted between mid-Feb and mid-March, 2014
	-Provide written background materials on educational outreach methods to the municipality based information and consultation staff	Summer of 2014 and on-going afterwards
	-Using extension professionals from the U.S. or other nearby countries, conduct 2-week long mentoring sessions in various locations within the country based on MOA input. Target audience would be the municipality based information and consultation staff. Mentors would work individually and in groups with municipality information & consultation staff while they actually are working with and delivering information to farmers during the growing season	Two sessions would be conducted in each of the timeframes of May-June 2014 and May-June 2015
	-video support and other information and computer technology approaches to delivering information to farmers and farm groups	Summer 2014 and afterwards

Annex 7: Information and Communication Centre (ICs) Staff List

INFORMATION AND CONSULTING CENTRES: 59 centres in the 10 regions of Georgia						
I. Imereti						
1. Samtredia						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Mamuka	Kvantaliani	599 28 63 06	599 28 63 06	kvantaliani66@mail.ru	samtredia.icc@gmail.com
Chief Specialist	Tariel	Ochkhikidze	599 73 26 33	599 73 26 33		
Chief Specialist	Bichiko	Megrelishvili	551 45 46 45	551 45 46 45	bmeg@mail.ru	
Main Specialist	Nika	Kapanadze	598 60 58 96	555 94 05 98	kapa777@uahoo.com	
2. Zestafoni						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Rusudan	Dzidzishvili	599,707,442	595 301 707; 577 112 007;	dzidzi2002@yahoo.com r.dzidzishvili@agrni.edu.ge	zestaponi.icc@gmail.com
Deputy Head	Amiran	Kvetenadze	591,240,241	595,330,065	kvetenadze48@gmail.com	
Chief Specialist	Tinatin	Arabidze	593,984,405	598,358,636	tinatarabidze@gmail.com	
Chief Specialist	Mevlud	Nishnianidze	577,790,258		mevludi.nishnianidze@mail.ru	
Chief Specialist	Temur	Katamadze	577,317,950	595,202,844		
Chief Specialist	Maia	Darbaidze	598,195,443		maidarabaidze1@yahoo.com	
Main Specialist	Nino	Dekanoidze	598,670,071	558,700,047	n_dekanoidze@mail.ru	
3. Vani						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Ivane	Sanadiradze	599 91 96 98		i.sanadiradze@moa.gov.ge	vani4.icc@gmail.com
Chief Specialist	Gia	Kharabadze	595 35 56 47			
Chief Specialist	Gela	Bakradze	593 50 55 25			
Main Specialist	Medea	Napetvaridze	599 45 77 48		n.medea@yahoo.com	
4. Bagdati						
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Chief Specialist	Ia	Skhiladze	598867796	557369677	iageo@yahoo.it	
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5. Tkibuli						
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Chief Specialist	Revaz	Kvavadze	595772020	577773940	revaz_kvavadze@mail.ru	
Chief Specialist	Giorgi	Goglidze	598344148	558289843	g.goglidze64@mail.ru	
Main Specialist	Maka	Sharvadze	598848292	557503480	makasharvadze@gmail.com	
6. Tskaltubo						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
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Chief Specialist	Liana	Khachapuridze	599234851		liaxachapuridze@yahoo.com	
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7. Khoni						
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Chief Specialist	Aleksander	Korkashvili	591226107			
Chief Specialist	Nino	Eltarov	599854517	557134761	eltarovi@mail.ru	
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Chief Specialist	Zaza	Makhatadze	599 11 02 50	-	zazamaxatadze@mail.ru	
Chief Specialist	Isolda	Mirotadze	591 13 14 06	-	imirotadze@mail.ru	
Main Specialist	Davit	Jinoridze	599 85 45 13	-	jinoridze80@mail.ru	

10. Kharagauli						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
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Chief Specialist						
Chief Specialist	Natela	Beradze	595858323	599852601	natela.beradze@mail.ru	
Main Specialist	Marina	Bogveradze	551271779	551271779	marina.bogveradze@gmail.com	
11. Sachkhere						
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Chief Specialist	Mariam	Labadze	551,552,557	595,448,466	mariamlabadze99@mail.ru	
Chief Specialist	Olga	Meskhi	598,770,710	593,115,110	olikomeskhi@gmail.com	
Chief Specialist	Muradi	Iakobashvili	599,521,533	593,659,319	muradiiakobashvii@gmail.com	
Main Specialist	Nino	Dekanoidze	598,670,071	558,700,047	n_dekanoidze@mail.ru	
II. Kakheti						
12. Signaghi						
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Chief Specialist	Giorgi	Spanderashvili	597 05 75 70	597 05 75 70	giorgi_spanderashvili@mail.ru	
Chief Specialist	Gela	Gelashvili	595 11 00 40	595 11 00 40	gelashvili-gela@rambler.ru	
Chief Specialist	David	Kochlamazashvili	599 85 55 68	599 85 55 68	d.kochlamazashvili@gmail.com	
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13. Telavi						
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Deputy Head	Vaja	Leshkasheli	599 50 73 10	599 50 73 10	kopala1898@yahoo.com	
Chief Specialist	Levan	Javakhishvili	599 24 46 41	599 24 46 41	levantelavi@yahoo.com	
Chief Specialist	Noshrevan	Iarajuli	599 96 71 51	599 96 71 51	iarajuli.info@gmail.com	
Acting Chief Specialist	Zurab	Tsignadze	551 60 70 20	551 60 70 20	ztsignadze@yahoo.com	
Main Specialist	Natia	Tatishvili	551 13 30 05	555 33 34 70	tatishvili.nat@gmail.com	

14. Lagodekhi						
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Chief Specialist	Giorgi	Gogrichiani	595858395	577955209	gogrichiani_giorgi@yahoo.com	
Chief Specialist	Zurab	Tandilashvili	599373585	577955213	zura_tandilashvili@mail.ru	
Main Specialist	Nugzar	Kapanadze	595858336	599922355	lagodekhi.icc@gmail.com	
15. Gurjaani						
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Chief Specialist	Aleksander	Tatrishvili	599 743111	557 531009	alex.tatrishvili@gmail.com	
Chief Specialist	Avtandil	Iaganashvili	551 537172	597 188978	avtandil.iaganashvili@gmail.com	
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16. Akhmeta						
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Chief Specialist	Gela	Shatirishvili	593 58 78 07	579 30 00 01	gela.gela24@mail.ru	
Chief Specialist	Nodar	Otiashvili	599 51 21 33	597 51 21 33	n.otiashvili50@gmail.com	
Main Specialist	Natali	Obgaidze	599 52 40 40	593 76 79 10	nataliobgaidze@yahoo.de	
17. Sagarejo						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Nikoloz	Javakhishvili	599206700	593557616	nikoloz.javaxishvili@yahoo.com	sagarejo.icc@gmail.com
Chief Specialist	givi	Atabegashvili	595300629		givi.atabegashvili@mail.ru	
Chief Specialist	givi	Matiashvili	599851082	577955897	givi.matiashvili@hotmail.com	
Chief Specialist	Akaki	Dekanozishvili	595743201		akaki.dekanozishvili@yahoo.com	
Main Specialist	Giorgi	Dvali	598209872		giorgi.and1@yahoo.com	
18. Dedoplistskaro						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Giorgi	Benashvili	599402110	599510171	benashvili_giorgi@yahoo.com g.benashvili@moa.gov.ge	dedoplistskaro.icc@gmail.com
Chief Specialist	Vasiko	Siprashvili	599607193	599607193	vasikosifrashvili@gmail.com	

Chief Specialist	Iago	Khochiashvili	599917573	599917573	iagokochiashvili@gmail.com	
Chief Specialist	Marina	Otarashvili	599337890	599337890	marinaotarashvili@gmail.com	
Main Specialist	Asmat	Gigauri	599406923	599406923	asmogigauri@gmail.com	
19. Kvareli						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Mikheil	Berisavili	599 31 85 22	574 06 22 48	berisavili.mikheil@yahoo.com	kvareli.icc@gmail.com
Chief Specialist	Nika	Berisavili	595 63 73 28		berisavili_nika@yahoo.com	
Chief Specialist	Levan	Kurtanidze	595 17 44 55	574 00 70 08	kurtanidzelevani@yahoo.com	
Chief Specialist	Tamazi	Khatiashvili	599 01 86 86	593 32 95 46	tamazkhatiashvili@yahoo.com	
Main Specialist	Giorgi	Tushurashvili	599 07 00 94	597 05 24 33	tushurashviligia@yahoo.com	
III. Samegrelo Zemo Svaneti						
20. Senaki						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Giorgi	Khargelia	595858330	577723569	gkhargelia@gmail.com	senaki.icc@gmail.com
Chief Specialist	Jemali	Gokadze	595858366	595199636	jgokadze@mail.ru	
Chief Specialist	Lali	Gugunishvili	595858353	568381212	lali.chughunishvili@mail.ru	
Main Specialist	Leila	Gvazabia	595858398	592191173	leila.gvazabia@mail.ru	
21. Chkorotsku						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Murman	Jalagonia	595 85 83 55	579 88 15 17	murmani.jalagonia@mail.ru	chkhorotsku.icc@gmail.com
Chief Specialist	Robert	Kvaratskhelia	595 85 83 50	574 15 96 96	robert.kvaracxelia@gmail.com	
Chief Specialist	Davit	Gakharia	595 85 83 25	568 86 29 77	gaxaria71@mail.ru	
Main Specialist	Maia	Chikovani	595 85 83 63	599 19 25 04	maiachiqovani@mail.ru	
Mestia						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Nino	Ratiani	599 18 35 55	599 18 35 55	ninoratiani@gmail.com	mestia.icc@gmail.com
Chief Specialist	Levan	Ioseliani	595 85 83 38	599 08 10 03	le_gio@yahoo.com	
Chief Specialist	Giorgi	Chartolani	551 85 55 44	551 85 55 44	chartolanigiorgi@gmail.com	
Main Specialist	Nino	filfani		595 62 04 23	ninoagronomi@gmail.com	

22. Martvili						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Merab	Kvartskhava	595-85-83-81	577-117-417	m.kvartskhava@gmail.com	martvili.icc@gmail.com
Chief Specialist	Apolon	Koraia	591-60-36-72		badrikoraia@gmail.com	
Chief Specialist	Muradi	Chargazia	551-56-57-52		muradchargazia@gmail.com	
Main Specialist	Ekaterine	Naroushvili	595-18-36-63		enaroushvili@gmail.com	
23. Khobi						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Anguli	Mikava	595858393	555030255	a.miqava@gmail.com	Khobi.icc@gmail.com
Chief Specialist	Besiki	Nachkebia	595858320	577959463	besik.nachkebia@gmail.com	
Chief Specialist	DaTo	Radua	595858322	574028080	dgadua@gmail.com	
Main Specialist	Zinaida	Kemularia	595858365	558206026	z.kemularia@gmail.com	
24. Zugdidi						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
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Deputy Head	Guram	Tsitsava	577792007		babitedi@gmail.com	
Chief Specialist	Genad	Nadaraia	599854512		nadaraia.genad@mail.ru	
Chief Specialist	Tamaz	Khasaia	599589898		tamazkhasaia@iaho.com	
Chief Specialist	Giorgi	Kvaraia	599325015		kvaraia.g@gmail.com	
Main Specialist	Manuja	Bukia	591150020	592770391	bukiamanuki@gmail.com	
25. Tsalenjikha						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Nugzar	Kalandia	591 14 90 89	591 00 51 86	nugzari.Kalandia@mail.ru	tsalenjikha.icc@gmail.com
Chief Specialist	Valeri	Chanturia	598 78 68 56		Valeri.chanturia@gmail.com	
Chief Specialist	Valeriane	Kvaratskhelia	599 85 45 16	568 98 07 09	Valeriane@rambler.ru	
Main Specialist	Shorena	Torua	595 95 03 54	555 64 69 98	toruashorena@yandex.ru	
26. Abasha						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Durmishkhan	Kiladze	551 96 57 31		durmishkhan.kiladze@mail.ru	abasha.icc@gmail.com
Chief Specialist	Leila	Chochis	595 85 83 83			
Chief Specialist	Lasha	Sigua	599,227,256	593 99 37 94	lashasigua@mail.ru	

Main Specialist	Mariam	Chikovani	595 85 83 03	598 68 38 22	chikovani_mariam@mail.ru	
IV. Samtskhe-Javakheti Region						
27. Borjomi						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
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Chief Specialist	grigor	Jvaridze	599 51 09 73	599 51 09 73	grimi7777@gmail.com	
Chief Specialist	malxaz	Mshvildadze	551 62 00 82	597 62 82 82	mshvildadzemalkhaz@gmail.com	
Main Specialist	Zaira	Papidze	595 85 83 82	598 41 52 72	zakopapidze@yahoo.com	
28. Akhaltsikhe						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Zaza	Khutisshvili	595858377	551332551	zaza.khuts@gmail.com	akhaltsikhe.icc@gmail.com
Deputy Head	Mamuka	Tamaradze	595858332	571259551	Mamuka.tamaradze@mail.ru	
Chief Specialist	Alika	Kostanashvili	595858311	591918801	aleksikostanishvili@gmail.com	
Chief Specialist	Merab	Naskidashvili	595858399	571955226	merabnaskidashvili@gmail.com	
Chief Specialist	Lia	Tedoradze	595858397	598971151	lia.tedoradze@gmail.com	
Main Specialist	Lia	Chaduneli	595858312	599388518	l.chaduneli555@gmail.com	
29. Ninotsminda						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
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Chief Specialist						
Chief Specialist						
Main Specialist	Marine	Zalalyan	595858354	597011955	marina-zalalian@mail.ru	
30. Aspindza						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Ilia	Tedoradze	595 85 83 52	592 07 77 78	ilia.tedoradze@mail.ru	aspindza.icc@gmail.com
Chief Specialist	Amiran	Lazarashvili	599 93 74 89	568 93 74 89	amiranilazarashvili@yahoo.com	
Chief Specialist	Tariel	Khikhalashvili	599 45 53 48		xixalashvili@mail.ru	
Main Specialist	Olgha	Beridze	595 85 83 07		olgaberidze@yahoo.com	

31. Akhalkalaki						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Ramaz	Gogoladze	595 85 83 35	595331577	gogola_77@mail.ru	akhalkalaki.icc@gmail.com
Chief Specialist	zurab	Melikidze	595 85 83 86	599006999	zura72@yandex.ru	
Chief Specialist	Velikhan	Keropyan	595 85 83 51	599 49 07 37	Vkeropian@mail.ru	
Chief Specialist	Hovik	Muradyan	595 85 83 69	593 34 50 90		
Main Specialist	Arisiak	Broyan	595337677	555426777	nanka.broyan@gmail.com	
32. Adigeni						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Tamaz	Kveladze	595858302	595581874	kveladze.agronom@gmail.com	adigeni.icc@gmail.com
Chief Specialist	Giorgi	Iakobidze	595858304	555080910	giorgi_iakobadze@mail.ru	
Chief Specialist	Vasil	Minadze	595858305	598563451	vasominadze@gmail.com	
Main Specialist						
33. Mtskheta						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Nikoloz	Kiknavelidze	595 85 83 89	597 18 80 35	nikolozk@yahoo.com	mtskheta.icc@gmail.com
Deputy Head	Nugzar	Tinikashvili	599 41 01 51	599 98 71 98	n.tinikashvili@gmail.com	
Chief Specialist	Arsen	Samsonidze	595 85 83 76	599 53 45 87	Arsen.samsinidze@gmail.com	
Chief Specialist	Avtandil	Mumladze	595 85 83 00	599 56 93 45		
Chief Specialist	Tea	Jgenti	595 85 83 33	551 78 89 88	Tea-jgenti@mail.ru	
Main Specialist	Tatia	Khositashvili	595 85 83 43		T-khosita@mail.ru	
34. Kazbegi						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Sopio	Sabauri	595 85 83 09	555 52 37 69	sabauri@rambler.ru	Kazbegi.icc@gmail.com
Chief Specialist	Bejan	Goderdzishvili	599 40 32 88			
Chief Specialist						
Main Specialist	Artem	Tsamaladze	595 85 83 48			
35. Tianeti						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Shalva	Vachnadze	599 91 54 35		shalvavachnadze@yahoo.com	tianeti.icc@gmail.com
Chief Specialist	Guram	Kvnitsashvili	591 233 600		guramikvnitsashvili@yahoo.com	

Chief Specialist	Zviad	Doliashvili	551 15 96 88		zdoliashvili@yahoo.com	
Chief Specialist	Paata	Ivanauri	599 303 700		ivanauripaata@gmail.com	
Main Specialist	Aleksandre	Duluzauri	551 64 87 61		duluza@gmail.com	
36. Dusheti						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
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Chief Specialist	Ivane	Odishelidze	595 85 83 06	577-79-00-60	vanikoodishelidze@mail.ru	
Chief Specialist	Gela	Badagadze	595 85 83 26	595 85 83 26	badagadzegela@yahoo.com	
Chief Specialist	Nani	Tetruashvili	599 70 01 75	599 70 01 75	tetruashvili.nani@mail.ru	
Main Specialist	Nikoloz	Tskhvaradze	595 85 83 44	595 77 33 88	nikandro25@yahoo.com	
VI. Racha-Lechkumi Kvemo Svaneti Region						
37. Lentekhi						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Nugzar	Liparteliani	595-25-47-67	595-25-47-67	nugzari.liparteliani@yahoo.com	lentekhi.icc@gmail.com
Chief Specialist	Mevludi	Liparteliani	551-91-96-72	551-91-96-72	mevlud.liparteliani@yahoo.com	
Chief Specialist	Gusein	Tvildiani	599-84-77-54	599-94-77-54	guseimtvildiani@gmail.com	
Main Specialist	Ketevan	Bendeliani	599-40-81-53	599-40-81-53	ketevan.bendeliani@gmail.com	
38. Oni						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Tariel	Lobjanidze	591201119	591217041	lobjanidze.tariel@mail.ru	oni.iccentre@gmail.com
Chief Specialist	Giorgi	Bukhrashvili	595858301	595648462	buxrashvili1962@mail.ru	
Chief Specialist	Giorgi	Serazadishvili	595858387	599153651	sherazadishvili.gjo@mail.ru	
Main Specialist	Giorgi	Beruchashvili	595858334	598177731	berucha@mail.com	
39. Ambrolauri						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Besiki	Gotsiridze	595858384	790670712	beso.gociridze@yahoo.com	ambrolauri.iic@gmail.com
Deputy Head	Evtikhi	Bedenashvili	595858373	599157054	bedenashviliievtixi@yahoo.com	
Chief Specialist	Olegi	Getsadze	598297006		olegigewadze@yahoo.com	
Chief Specialist	Nargiz	Iashvili	595858358	790951474	nargiziashvili@yahoo.com	
Main Specialist	Ana	Kanteladze	595858308	568884359	kanteladzeanuki@yahoo.com	

40. Tsageri						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
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Chief Specialist	Maizer	Kopaliani	599 39 07 89		kopaliani@gmail.com	
Chief Specialist	Bondo	Khetsuriani	591 64 40 34		bondosexcuriani@gmail.com	
Main Specialist	Tamila	Bakuradze	551 45 50 95	599 36 22 49	tamilabakuradze@mail.ru	
VII. Shida Kartli						
41. Gori						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Mamuka	Lomsadze	591 19 29 14		mamukalomsadze@gmail.com	gori.iccentre@gmail.com
Deputy Head	David	Kakashvili	599 14 89 72		davit.kakashvili@yahoo.com	
Chief Specialist	Tengiz	Nanetashvili	599 22 72 83		t.nanetashvili@mail.ru	
Chief Specialist	Jemiko	Dudashvili	551 55 39 44		jemodudashvili@gmail.com	
Chief Specialist	Malkhaz	Koshadze	595 22 11 64		koshkadze64@mail.ru	
Main Specialist	Lia	Aleksidze	551 55 02 69		aleqsidzelia@yahoo.com	
42. Kaspi						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Solomoni	Iremashvili	599 98 22 85		suliko1955@gmail.com	kaspi.icc@gmail.com
Chief Specialist	Nodari	Bakhtadze	593 46 26 16		nodarbaztaze@mail.ru	
Chief Specialist	Simon	Midelashvili	593 27 30 26		kmidelashvili@mail.ru	
Chief Specialist	David	Birkadze	599 72 32 72		david.birkadze@gmail.com	
Main Specialist	Tamar	Khatiashvili	598 70 76 68		khatiashvili.tamar@yahoo.com	
43. Kareli						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Zaza	Barbakadze	599 35 96 70	557 15 84 99	barbakadze.agronom@gamil.com	kareli.icc@gmail.com
Chief Specialist	Tengiz	Kvrivishvili	591 19 29 35	ar aqvs	qvrivishvili50@mail.ru	
Chief Specialist	Ilia	Gochashvili	595 35 39 79	593 19 06 49	ilia.gochashvili@mail.ru	
Chief Specialist	Manan	Marjanidze	599 98 52 01			
Main Specialist	Tamar	Oblishvili	551 18 03 23	555 72 92 09	tamunia051@gmail.com	

44. Khashuri						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
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Chief Specialist	Avtandil	Gogoladze	599 54 21 34	599 54 21 34	avtandilgogaladze@gmail.com	
Chief Specialist	Roin	Kurtanidze	599 00 72 02	599 26 23 31	roinkurtanidze777@mail.ru	
Main Specialist	Asmat	Makharashvili	599 19 32 46	599 19 32 46	asmatimaxarashvili@yahoo.com	
VIII. Guria Region						
45. Lanchkhuti						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Gela	Zenashvili	551 54 50 44	558 270 275	gela.zenaishvili@mail.ru	lanchxuti.iic@gmail.com
Chief Specialist	Aleko	Askurava	599 12 11 38	593 30 41 42	aleko.askurava@mail.ru	
Chief Specialist	Salome	Tikaradze	598 30 91 95	558 35 91 95	tikaradzesalome@yahoo.com	
Main Specialist	Tamar	Rokva	595 85 83 45	595 70 78 87	tamarrokva@mail.ru	
46. Ozurgeti						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Giorgi	Chkonia	595 27 53 94		gigichqonia@uahoo.de	ozurgeti.icc@gmail.com
Deputy Head	Guram	Iobishvili	595 85 83 18		guram.iobishvili@gmail.com	
Chief Specialist	Emzar	Tskhomelidze	595 85 83 71		emzarcxomelidze@mail.ru	
Chief Specialist	Gia	Bolkvadze	595 85 83 39		gia.bolkvadze.60@mail.ru	
Main Specialist	Omar	Chkhartishvili	599 92 74 48		chkhartishvili@yahoo.com	
47. Khokhatauri						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Manana	Mindadze	595858388	599530363	m_chokhatauri@yahoo.com	chokhatauri.icc@gmail.com
Chief Specialist	Zaza	Tskhoidze	595858313	599434100	maia.paichadze@yahoo.com	
Chief Specialist	Edisher	Sikharulidze	595858315	577230099	edisher22@mail.ru	
Main Specialist	Temur	Dzneladze	595858310	599293654	temurdzneladze@mail.ru	

IX. Kvemo Kartli Region						
48. Bolnisi						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Teimuraz	Bakuradze	595 51 75 75	568 97 08 80	teimuraz.bakuradze@mail.ru	bolnisi.icc@gmail.com
Chief Specialist	Zaza	Burjaliani	599 01 07 74	593 65 65 04	24zazaburjaliani@gmail.com	
Chief Specialist	Malkhaz	Avkopashvili	599 98 22 41	599 98 22 41	malxazavqofashvili@gmail.com	
Chief Specialist	Naira	Gabrichidze	599 49 19 92	574 80 49 48	nairagabrichidze@mail.ru	
Main Specialist	Dimitri	Misheladze	599 49 09 89	574 24 58 18	dmisheladze@yahoo.com	
49. Tsalka						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Mamia	Tavartkiladze	595 27 42 07	595 27 42 07	tsalka2013@gmail.com	tsalka.icc@gmail.com
Chief Specialist	Giorgi	Gvichiani	555,508,505	555,508,505	giorgigvichiani@mail.ru	
Chief Specialist	Guram	Tsereteli	551 09 54 91	551 09 54 91	g_tserediani@mail.ru	
Main Specialist	Temur	Mgeladze	599 69 26 92	599 69 26 92	temuriko13@gmail.com	
50. Gardabani						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Levan	Gogochuri	599 17 85 42	555 13 19 17	levan.gogochuri@mail.ru	gardabani.icc@gmail.com
Chief Specialist	Mtvarisa	Kobulia	599 47 17 43	568 08 15 30	qobulia65@mail.ru	
Chief Specialist	Guram	Melkadze	599 50 05 30	595 59 25 95	guramimel@gmail.com	
Chief Specialist	Irakli	Khozrevanidza	599 47 60 00	599 76 05 50	khozre83@gmail.com	
Main Specialist	Keso	Gigani	555 94 53 62	-----	kesariagigani@yahoo.com	
51. Tetrtskaro						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
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Chief Specialist	Irma	Kopadze	599-29-46-80		ikopadze@beka.ru	
Chief Specialist	Zviad	Zuliashvili	599-46-15-59		dzuliashvili1972@mail.ru	
Main Specialist	Ia	Jashiashvili	599-45-20-48	555-40-55-44	ia.jashiashvili@gmail.com	

52. Dmanisi						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
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Chief Specialist	Giorgi	Menteshashvili	595 65 21 31	595 65 21 31	menteshashvili1996@gmail.com	
Chief Specialist	Temur	Datuashvili	595 65 22 97	595 65 22 97	tdautashvili@yahoo.com	
Main Specialist	Giorgi	Razmadze	598 60 57 97	598 60 57 97	giorazma90@gmail.com	
53. Marneuli						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
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Deputy Head	Jumber	Shubitidze	599 10 98 45	599 10 98 45	juba-shuba@gmail.com	
Chief Specialist	Marine	Chachanidze	597 22 20 56	597 22 20 56	marina.chachanidze@gmail.com	
Chief Specialist	Zurab	Kapanadze	558 21 21 61	558 21 21 61	Zurabkapanadzee@gmail.com	
Chief Specialist	Pavle	Sivsivadze	599 72 23 08	599 72 23 08	psivsivadze@gmail.com	
Main Specialist	Tamar	Dvali	551 54 84 34	551 54 84 34	tamar.dzali@yahoo.com	
X. Adjara						
54. Batumi						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service - Agronomist	Nugzar	Okropiridze	599898950			
Chief Specialist - Agronomist	Otar	Kobalia	599546962	599 50 38 92		
Chief Specialist - Agronomist	Giorgi	Kalandzadze	599546984	558 75 74 91		
Main Specialist - Finance	Karlo	Kekelidze	599547041	557 22 58 00		
55. Keda						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service - Agronomist	Soslan	Shervashidze	599546730	591 98 06 69		
Chief Specialist - Agronomist	Levan	Beridze	599546749	557 23 21 02		
Chief Specialist - Agronomist	Erekle	Beridze	599546810	577 90 80 32		

Main Specialist - Finance	Hamlet	Sanikidze	599546797	571 09 09 87		
56. Kobuleti						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Manuchar	Nijharadze	574862525	599546623		
Chief Specialist	Zurab	Donadze		599546631		
Chief Specialist	Eka	Tsanava	577908053	599546628	tsanava66@mail.ru	
Chief Specialist	Temur	Tsilosani	568736034	599546641	tsilosani56@mail.ru	
Main Specialist	Levan	Varshanidze	577470807			
57. Shuakhevi						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service - Agronomist	Avtandil	Kakaladze	599546817	593 46 20 50		
Chief Specialist - Agronomist	Ramin	Diasamidze	599546867			
Chief Specialist - Veterinarian	Archil	Shainidze	599546890	568 82 75 38		
Main Specialist - Finance	Temur	Putkaradze	599546884	577 30 45 94		
58. Khelvachauri						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service	Antandil		599-54-66-59			
Chief Specialist	Tornike	Bolkvadze	599-54-67-29		tornikebolqvadze@gmail.com	
Chief Specialist	Otar	Kokobinadze	599-54-67-28			
Chief Specialist	Nana	Balanchivadze	599-54-66-91			
Chief Specialist	Gulvar	Turmanidze	599-54-66-62			
59. Khulo						
Position	Name	Surname	Phone Corporate	Phone Personal	E-mail	Corporate e-mail:
Head of the Service - Agronomist	Resan	Chogadze	599546895	598 09 03 73		
Chief Specialist - Agronomist	Jemali	Iakobadze	599546916	593 44 27 20		
Chief Specialist	Koba	Kachalidze	599546918	555 96 99 91		

- Veterinarian						
Chief Specialist - Finance	Jambul	Abesadze	599546917	577 17 60 18		
Chief Specialist - Agro Engineer	Roman	Santadze	599546927	593 56 96 46		

Annex 8: ENPARD 2nd Tranche – Proposed Disbursement Schedule

	% total instalment	Maximum Amount	Achievement	Proposed disbursement
TOTAL	100%	€ 6 m	100%	€ 6 m
Fixed tranches	16.66%	€ 1 m	100%	€ 1 m
Variable tranches (up to)	83.33%	€ 5 m	100%	€ 5 m
(1) Strengthened farmers' co-operation	33.33%	€ 2 m	100%	€ 2 m
<i>(1.1) Legislation to promote business-oriented small farmers groups adopted</i>	25%	€ 1.5 m	100%	€ 1.5 m
<i>(1.2) 30% increased percentage of small farmers aware about co-operation</i>	8.33%	€ 0.5 m	100%	€ 0.5 m
(2) Capacity building for small farmers	33.33%	€ 2 m	100%	€ 2 m
<i>(2.1) 30 district-level MoA centres established and staffed</i>	33.33%	€ 2 m	100%	€ 2 m
(3) Capacity building of the institutions involved in agriculture	16.66%	€ 1 m	100%	€ 1 m
<i>(3.1) Policy unit established in the MoA and responsibilities defined</i>	16.66%	€ 1 m	100%	€ 1 m